

# **SCHOOL OF BUSINESS STUDIES**

# **MANAGAMENT**

**Master of Commerce** 

**SBS 0140** 

**Programme Structure** 

Batch: 2020-2022

(Dean, SBS)

#### 1.1 Vision, Mission and Core Values of the University

Vision of the University

To serve the society by being a global University of higher learning in pursuit of academic excellence, innovation and nurturing entrepreneurship.

## **Mission of the University**

- 1. Transformative educational experience
- 2. Enrichment by educational initiatives that encourage global outlook
- 3. Develop research, support disruptive innovations and accelerate entrepreneurship
- 4. Seeking beyond boundaries

#### **Core Values**

- 1. Integrity
- 2. Leadership
- 3. Diversity
- 4. Community

#### 1.2 Vision and Mission of the School

#### **Vision of the School of Business Studies**

To be centre of excellence of global repute in business education to foster, learning attitude, professional prudence, creativity, entrepreneurship, and leadership accountable to the society.

## Mission of the School of Business Studies

- M1. Creating a stimulating learning environment
- M2. Consolidating professional attitude and skills
- M3. Growing our research acumen, teaching, and industry linkages
- M4. Delivering leading edge knowledge in management, business development, leadership and global economy.

#### **Core Values**

- Integrity
- Leadership
- Diversity
- Community

#### 1.3 Program Educational Objectives (PEO)

- **PEO1**: Develop the professional skills for employment and lifelong learning in Commerce, Accounting and Management Education
- **PEO2**: Develop creative, innovative and entrepreneurial mindset to help in managerial decisions
- **PEO3**: Apply the contextual knowledge to assess the regulatory issues and its compliances related to Corporate Financial Reporting, Taxation, GST, Corporate Governance, Corporate Social Responsibility etc. pertaining to any business firm.
- **PEO4**: Able to prove proficiency with the ability to conduct research and higher studies like M.Phil, Ph.D, CS, ICWA and other courses.
- **PEO5**: Demonstrate an ability to communicate ideas & information effectively in both written and oral formats
- **PEO6**: Develop leaders to take decisions and lead teams

## 1.3.2 Mapping of PEOs with Mission Statements:

PEO Statements	School Mission	School Mission 2	School Mission 3	School Mission 4
PEO1:	3	2	2	2
PEO2:	2	2	2	3
PEO3:	3	3	1	3
PEO4:	1	3	3	3
PEO5:	1	2	3	2
PEO6:	2	2	2	2

Note: The Number signifies correlation between the programme outcome and educational objectives as given below.

1. Slight (Low) 2. Moderate (Medium) 3. Substantial (High)

1.3.3 Program Outcomes (PO's)

- **PO1:** Aims to provide students with the knowledge, tools of analysis and skills with which to understand and participate in the modern business, accounting & laws and economics world, to prepare them for subsequent studies and to achieve success in their professional careers.
- **PO2**: Demonstrated major theories and generates realistic solutions based on government and firms' policy as well as will equip the students to face the modern day challenges in commerce and business.
- **PO3**: To prepare students with an understanding of the theories with practical approach in subjects of accountancy, finance, taxation and auditing as well as to inculcate writing skills and Business Correspondence.
- **PO4**: Critically evaluate new ideas, methodologies and theoretical framework and to create awareness of law and legislation related to commerce and business.
- **PO5**: Skilled in the use of computer systems and software used in commerce and business as well as effective communicator through practical assignments, exercises and field work.
- **PO6**: develop social and ethical values among students for conducting and managing business ethically.

#### **PSO** (Program specific objectives)

- **PSO 1:** equip the students with recent developments in accounting, taxation, laws and other Functional areas of commerce;
- **PSO 2:** develop the skills of critical thinking to analyze information systematically to find a creative and innovative solution of an issue;
- **PSO 3:** prove proficiency with the ability to undertake higher studies in research related Programme/ projects.

#### 1.3.4 Mapping of Program Outcome Vs Program Educational Objectives

	PEO1	PEO2	PEO3	PEO4	PEO5	PEO6
PO 1	2	2	3	2	2	2
PO 2	2	1	2	2	1	1
PO 3	2	3	2	2	2	2
PO 4	2	2	3	2	2	2
PO 5	1	3	1	1	1	2
PO 6	2	2	3	2	2	3
PSO1	3	2	3	3	1	2
PSO2	3	2	3	3	1	2
PSO3	2	2	3	3	2	2

1. Slight (Low) 2. Moderate (Medium) 3. Substantial (High)

## 1.3.5 Program Outcome Vs Courses Mapping Table:

Program Outcome Courses	Course Name	PO1	PO2	PO3	PO4	PO5	PO6	PSO1	PSO2	PSO3
Sem-1										
MCM101	Management Process & Organization Behaviour	3	2	1	2	3	2	2	2	1
MCM102	Advanced Statistical Techniques	3		2	2	2	2		1	2
MCM103	Managerial Economics	3	2	-	-	-	-	2	2	2
MCM104	Legal Environment Framework	1	3	2	1	-	1	2	1	-
MCM105	Advanced Corporate Accounting	1	2	1	1	2	1	2	2	1
MCM106	Business Communication	1	1	2	1	2	1		1	1
Sem-2										
MCM107	Advanced Managerial	2		2	2	1	1	1	2	1

	Accounting									
MCM108	Corporate Finance and Policy	2	1	2	2	1	1	1	2	1
MCM109	International Trade and Business	1	1	1	1	-	2	1	1	1
MCM110	Financial Markets & Institutions	2	2	2	1	1	1	1	1	1
MCM111	Advanced Auditing	2	2	2	1	1	2	2	1	1
MCM112	Corporate governance, Strategy & Ethics	1	2	1	3	1	2	2	2	2
CCU102	Community Connect	2	2	-	1	1	1	-	1	-
Sem 3										
MCM 201	Applied Research Methods	2	2	2	2	2	1	2	2	2
MCM 202	Advanced Corporate Law	2	2	2	1	-	1	2	3	2
MCM 203	E-Commerce	1	1	1	2	1	1	1	1	1
MCM 204	Advanced Tax Laws	2	2	2	1	1	-	1	2	2
MCM 205	Management of Financial Services	2	2	2	-	-	-	2	2	2
MCP201	Personality Development	1	2	1	2	1	1		1	1
Sem-4										
MCM 207	Goods and Services Tax	2	2	2	1	1	1	1	1	1

MCM 208	Security Analysis And Portfolio Management	2	2	2	1	1	1	2	2	1
MCM 209	International Finance and Forex Management	1	2	2	2	1	1	2	2	2
MCM 210	Insurance & Risk Management	1		2	1	-	1	-	-	1
MCP 203	Dissertation Report & Viva Voce	1		1	1	-	1	1	2	3
MCP 202	Comprehensive VIVA- VOCE	1		1	1	-	1	1	2	3

1. Slight (Low)

2. Moderate (Medium)

3. Substantial (High)

**Program Structure - Master of Commerce** 

**Programme Structure and Credit Distribution 2020-2022** 

Semester – 1 Cr. Semester – 2 Cr. Semester – 3 Cr. Semester – 4 Cr.
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Management Process & Organisation Behaviour	4	Advanced Managerial Accounting	4	Applied Research Methods	4	Goods and Services Tax	4	
Advanced Statistical Techniques	4	Corporate Finance and Policy	4	Advanced Corporate Law	4	Security Analysis And Portfolio Management	4	
Managerial Economics	4	International Trade and Business	4	E-Commerce	4	International Finance and Forex Management	4	
Legal Environment Framework	4	Financial Markets & Institutions	4	Advanced Tax Laws	4	Insurance & Risk Management	4	
Advanced Corporate Accounting	4	Advanced Auditing	4	Management of Financial Services	4	Dissertation Report & Viva Voce	4	
<b>Business Communication</b>	2	Corporate governance, Strategy & Ethics	4	Personality Development	2	Comprehensive VIVA-VOCE	2	
		Community Connect	2					
TOTAL	22		26		22		22	92

# **School of Business Studies**

## M.Com.

Batch: 2020-22 TERM: I

S.	Subject Code	Subjects	Teaching 1	Load			Core course/			
No.			L	T	P	Credi	ts AECC/SEC			
THEO	THEORY SUBJECTS									
1.	MCM101	Management Process & Organization Behavior	4	0	0	4	Core			
2.	MCM102	Advanced Statistical Techniques	4	0	0	4	Core			
3.	MCM103	Managerial Economics	4	0	0	4	Core			
4.	MCM104	Legal Environment Framework	4	0	0	4	Core			
5.	MCM105	Advanced Corporate Accounting	4	0	0	4	Core			
6.	MCM106	Business Communication	2	0	0	2	AECC			
	TOTAL CREDITS 22									

TERM: II

THEO	ORY SUBJECTS						
1	MCM107	Advanced Managerial Accounting	4	0	0	4	Core
2	MCM108	Corporate Finance and Policy	4	0	0	4	Core
3	MCM109	International Trade and Business	4	0	0	4	Core
4	MCM110	Financial Markets & Institutions	4	0	0	4	Core
5	MCM111	Advanced Auditing	4	0	0	4	Core
6	MCM112	Corporate governance, Strategy & Ethics	4	0	0	4	GE* 1
7	CCU102	Community Connect	0	0	2	2	CC
	TOTAL CREDITS						

TERM: III

THEOR	Y SUBJECTS						
1	MCM 201	Applied Research Methods	4	0	0	4	Core
2	MCM 202	Advanced Corporate Law	4	0	0	4	Core
3	MCM 203	E-Commerce	4	0	0	4	Core
4	MCM 204	Advanced Tax Laws	4	0	0	4	Core
5	MCM 205	Management of Financial Services	4	0	0	4	GE* 2
6	MCP 201	Personality Development	0	0	4	2	SEC

TOTAL CREDITS		22	

## TERM: IV

1	MCM 207	Goods and Services Tax	4	0	0	4	Core	
2	MCM 208	Security Analysis And Portfolio Management	4	0	0	4	Core	
3	MCM 209	International Finance and Forex Management	4	0	0	4	Core	
4	MCM 210	Insurance & Risk Management	4	0	0	4	Core	
5	MCP 202	Dissertation Report & Viva Voce	4	0	0	4	Project	
6	MCP 203	Comprehensive VIVA-VOCE	0	0	4	2	Practical	
	TOTAL CREDITS							

\*The Generic Elective (GE) Courses may be opted by students of other disciplines (marketing/HRM/Economics /IB/SCM/IT) also provided they are allowed by the respective department.

In Short, the semester-wise distribution of courses shall be as follows –

Semester	Courses
First	5 Core Course (MCM 101 to MCM 105), 1 Ability Enhancement Course (MCM 106)
Second	5 Core Course (MCM 107to MCM 111), 1 Generic Elective (GE) Course (MCM 112)
Third	4 Core Courses (MCM 201 & MCM 202, MCM 203 & MCM 204), 1 Generic Elective
	(GE) Course (MCM 205), 1 Skill Enhancement Course(SEC) –MCP 201, 1 Community
	Connect (CC) –CCU102
Fourth	4 Core Courses (MCM 207 & MCM 208, MCM 209 & MCM 210), 1 Project –
	Dissertation Report (MCP 202), 1 Comprehensive Viva-Voce -MCP 203.

Nature of Courses	No of Courses	Credits
Core Courses	- 18	72
Ability Enhancement Course (AEC	·) -1	2
Generic Elective Courses (GE)	- 2	8
Skill Enhancement Course(SEC)	- 1	2
Community Connect (CC)	- 1	2
Project - Dissertation Report	- 1	4
Comprehensive Viva-Voce	- 1	2
Total	25	92



School:	Batch: 2020-22
Program:	Current Academic Year: 2020-21
Branch:	Semester: 01

1	Course Code	MCM101
2	Course Title	Management Process and Organizational Behaviour
3	Credits	04
4	Contact Hours (L-T-P) Course	4-0-0 Compulsory
	Status	Compulsory
5	Course Objective	This course aims to improve students understanding of basic concepts of management and human behaviour in organization and the ability to lead people to achieve more effectively toward increased organizational performance and effectiveness.  After completing this course, students should be able to:  • To understand the concepts of management as and how it can be applied to current environment of the workplace.  • To know individual behaviour in organizations, including diversity, attitudes, job satisfaction, emotions, moods, personality, values, perception, decision making, and motivational theories.  • To comprehend group behaviour in organizations, including communication, leadership, power and politics, conflict, and negotiations.  • To explore the organizational system, including organizational levels and human resources.
6	Course Outcomes	The students will be able to: CO1: To gain expertise in the area of management principles, and describe how they impact the workplace. CO2: To comprehend the concepts of OB and its role to influence and manage behaviour in the organization systems. CO3: To demonstrate development of essential people management and good team working skills. CO4: To analyse the behaviour of individuals and groups in organisations in terms of organisational behaviour models and concepts CO5: To critically evaluate the various theories related to management and organizational behavior. CO6: To develop the ability to understand human behavior at individual, group and organizational level at work.
7	Course Description	This course provides conceptual knowledge of management and detailed analysis of individual and group behaviour in organizations. Its purpose is to provide an understanding of how organizations can be managed more effectively and at the same time enhance the quality of employees work life.

8	Outline syllab	ous			CO Mapping
	Unit 1	Introduction to Management		nent and Evolution of	
	A	Management: C management: C Ethical issues			
	В	Managerial Fur controlling: Co	anning, Organizing, directing & ocess	CO1	
	С	-	with refere	agement practices in India, Japan, ence to planning, organizing,	CO1,CO5
	Unit 2	Introduction t			
	A	Concept, Mean	ing, nature	and significance of OB	CO2,
	В	Contributing D	isciplines, l	Models of OB	CO2, CO4
	С	Challenges and	limitations	of OB, OB in a global context	CO2,
	Unit 3	Individual Dif	ferences		
	A	Perception – M Perceptual Erro of perception	CO2,		
	В		ponents, Jol	b Satisfaction: Concept & Factors	CO2,
	С		terminants.	Trait Theory- Big 5 Model, MBT	I, CO2, CO4,CO5
	Unit 4	Learning and			
	A	Learning Conce	CO2,		
		social learning	CO5		
	В			es and importance	CO2
	C			ierarchy of needs, Two factor	CO2,
		theory, Vroom'	CO5		
	Unit 5	Group and Leadership			
	A	Group: Concep Group Characte	CO2, CO3,CO4		
	В	-		rocess and Techniques- broup Technique, Delphi Technique	CO2, CO6
	C Leadership Theories- Trait theory, Behavioral theory (Managerial Grid), Situational Leadership (Blanchard theory), Likert's leadership Style				CO2,CO5, CO6
	Mode of examination	Theory			
_	Weightage	CA	MTE	ETE	
	Distribution	30%			
	Text book/s*	L M Prasad, Pr Chand & Aswathappa K. Publishin			

Other Refere	nces	. Koontz O'Donnel – Principles of Management . Kavita Singh, "Organization Behavior", Pearson ed. 2010	
	3	L. M. Prasad "Organizational Behavior", Sultan Chand and Sons	

PO	PO1	PO2	PO3	PO4	PO5	PO6	PSO1	PSO2	PSO3
COs									
CO1	3	2	1	2	2	1	1	1	1
CO2	3	3	1	3	3	3	2	1	-
CO3	3	2	1	2	3	2	2	2	1
CO4	3	2	1	2	3	2	2	2	1
CO5	3	2	1	3	3	2	2	2	2
CO6	3	3	1	2	3	3	2	1	1
	3	2	1 2	3	2 2	2 2	1	1	

1-Slight (Low) 2-Moderate (Medium) 3-Substantial (High)

Sc	hool: SBS	Batch: 2020-22
Pr	ogram:	Current Academic Year: 2020-21
Branch:		Semester: I
1	Course Code	MCM102
2	Course Title	Advanced Statistical Techniques
3	Credits	4
4	Contact Hours (L-T-P)	4-0-0
	Course Status	Compulsory
5	Course Objective	The objectives of the course are to:  1. Impart the students with basic level knowledge and understanding of statistical techniques used in commerce and business finance  2. Equip the student with tools and techniques of statistics so as to evaluate factors that influence business operation  3. Prepare the students to apply Statistical methods and proficient use of tools for modeling and analysis of business data  4. Facilitate the students to apply
6	Course Outcomes	The students will be able to: CO1: Enumerate various probability distributions with their business applications CO2: Summarize various methods for decision making under uncertainty CO3: Construct Null and Alternative Hypothesis and apply appropriate hypothesis test CO4: Analyze and draw various control charts CO4: Evaluate regression output given by excel CO5: Produce various components of a time series
7	Course Description	This course in statistics is designed to provide with the basic concepts and methods of statistical analysis for processes and products. The cardinal objective of the course is to increase the extent to which statistical thinking is embedded in management thinking for decision making under uncertainties.  Know that data are only crude information and not knowledge by themselves. The sequence from data to knowledge is: from Data to Information, from Information to Facts, and finally, from Facts to Knowledge. Data becomes information when it becomes relevant to your decision problem. Information becomes fact when the data can support it. Fact becomes knowledge when it is used in the successful completion of decision process.  It is already an accepted fact that "Statistical thinking will one day be as
		necessary for efficient citizenship as the ability to read and write." So, let's

	1	be ahead of our	time.					
8	Outline Syllabu	IS						
	Unit 1	Probability an	d Decision T	`heorv				
	A	Probability an Addition, mult	nd Expectation the	on: Approaches	s to probability. bility, conditional cal Expectation.	CO1,CO2, CO4		
	В	Probability Di Beta and Norm	CO1,CO2, CO4					
	С	Statistical Decision Theory: Risk and uncertainty, Expected value approach, Marginal analysis, Decision tree						
	Unit 2	Sampling and	Hypothesis 7	<b>Festing</b>				
	A	Sampling distr	Sampling and Sampling Distributions: Methods of sampling, Sampling distribution of a statistic and its standard error. Point Estimation and interval estimation, Properties of an estimator					
	В	Hypothesis Testing; Power of a test, Large sample tests for proportions, means and standard deviations. Small sample tests –t and F tests. Design of Experiments and analysis of variance						
	С	Non-Parametri and Rank corre		square test, Sign	test, Median test	CO1,CO2		
	Unit 3	Regression Ar	nalysis					
	A	Introduction and utility of regression analysis, Simple linear regression				CO1,CO2, CO3		
	В	Multiple linear	regression an	nalysis up to thre	ee variable	CO1,CO2, CO3		
	С	Using excel to	extract and in	terpret a regress	sion output	CO1,CO2, CO3		
	Unit 4	Statistical Qua	ality Control					
	A	Concept of Qua	ality Control,	Parameters and	Variables of QC	CO1,CO2, CO5		
	В	Interpret charts plotting P char		X & R charts. I	nterpret charts by	CO1,CO2, CO5		
	С	Interpret charts	by plotting C	Ccharts		CO1,CO2, CO5		
	Unit 5	Analysis of Ti	me Series					
	A	Components, I	mportance, U	tility		CO1,CO2		
	В	Measurement of Method and the	CO1,CO2					
	С	Determination Series	CO1,CO2					
	Mode of examination	Theory						
	Weightage	CA	MTE	ETE				
	Distribution		20%	50%				

Text book/s*	Levin, R.I. and D.S. Rubin, Statistics for Management,	
	Prentice-Hall of India	
Other	1. Spiegel, M.R. Theory and Problems of Statistics, Schaum	
References	Publishing Company.	
	2. Aczel, Amir D., Complete Business Statistics, McGraw	
	Hill, 1999.	
	3. Kazmeir Leonard J., Norval F. Pohl, Basic Statistics for	
	Business and Economics, McGraw Hill International (2nd	
	ed.)	

РО	PO1	PO2	PO3	PO4	PO5	PO6	PSO 1	PSO 2	PSO 3
COs									
CO1	3	2	3	2	2	2	1	2	2
CO2	3	3	3	3	2	2	2	2	2
CO3	3	2	2	2	2	1	2	2	2
CO4	3	2	2	2	2	1	2	2	2
CO5	2	2	2	2	2	1	2	3	2
3	•	2.	2.	2.	2.	1	2.	2.	2.

1 = Slight (Low), 2= Moderate (medium), 3 = Substantial (high)

SCHOOL:		TEACHING DEPARTMENT:	OPERATIONAL FROM	FOR STUDENTS ADMITTED			
SBS		Finance	(ACADEMIC TERM): 2020-21	STARTING (YEAR): <b>2020-22</b>			
1	Course Code	MCM 103					
2	Course Title	MANAGERIAL ECONOM	ICS (M.Com)				
3	Credits	4					
4	Contact Hours (L-W-P)	4-0-0					
5	Course Objective	The course aims to acquaint fundamentals required for bus		o and macroeconomic			
6	Course Outcomes	On successful completion of th					
		CO1. Understand the fundame	<u>-</u>				
		production, price and supply w		<i>'</i>			
		CO2. Analyze various forms of	production function like Is	soquants and Isocost and			
		finding out optimal combination	ons of inputs.				
		CO3. Examine the cost function function.	n and differences betweer	n short-run and long-run cost			
		CO4. Recognize the industry st	ructure at firm level to de	velop production strategies			
		with profit maximization and e	lucidate the basic market	models of perfect competition,			
		imperfect competition, and ho	w price and output are de	termined in each model.			
		CO5. Derive IS-LM framework	and learn functioning of a	sset market equilibrium.			
		CO6. Identify a simple contemp	porary economic model su	ich as the aggregate			
		supply/aggregate demand mod	•				
		income and interest rates and					
		trade cycle and exchange rates		, ,			

7	Outline syllab	ous		
7.01	CO1	Unit A	Demand and The Firm	
7.02	CO1	Unit A Topic 1	Consumer Behaviour: Cardinal and Ordinal approaches to the derivation of the Demand Function.	CO1
7.03	CO1	Unit A Topic 2	Revealed preference approach. The theory of attributes – Demand for Consumer Durables.	CO1
7.04	CO1	Unit A Topic 3	Firm Theory: Objective of the firm; theory of the growth of the firm: Marrice and Penrose	CO1
7.05	CO2	Unit B	Production and Cost	
7.06	CO2	Unit B Topic 1	Production: Law of variable proportions. Returns to scale. Production function: concept of productivity and technology.	CO1,C O2
7.07	CO2	Unit B Topic 2	Producers' equilibrium. Isoquants ridgeline, Isoclines, Isocost.	CO1,C O2
7.08	CO2	Unit B Topic 3	Cost Function: Classification of costs, short run cost functions, relationship between returns to scale and return to a factor, long run cost functions.	CO1.C O3

7.09	CO3	Unit C	Market and Pricing	
7.10	CO3	Unit C Topic 1	Market Forms: AR-MR.	CO4
7.11	CO3	Unit C Topic 2	Price Taker; Monopoly power. Oligopolistic behaviour:	CO4
			Cournot & Stackelberg Models.	
7.12	CO3	Unit C Topic 3	Factor Pricing: Demand and Supply of factors of	CO4
			Production. Euler's theorem.	
7.13	CO4	Unit D	Product and Asset Market Equilibrium:	
7.14	CO4	Unit D Topic 1	Product Market: Derivation of IS function. Demand for	CO5
			real cash balances: Tobin's portfolio theory	
7.15	CO4	Unit D Topic 2	Endogenous money supply and asset market equilibrium.	CO5
7.16	CO4	Unit D Topic 3	. Derivation of real LM function. Real IS – LM framework	CO5
7.17	CO5	Unit E	Aggregate Demand & Supply, and Trade Cycles	
7.18	CO5	Unit E Topic 1	Modern Aggregate Demand function. Demand	CO1,C
			Management. Philips Curve.	06
7.19	CO5	Unit E Topic 2	Aggregate supply and the price level.	CO1,C
				06
7.20	CO5	Unit E Topic 3	Real business cycles. Exchange rate, trade balance, net	CO1,C
			savings, macroeconomics movements in an open	06
			economy	

8	Course Evaluation				
8.01	Continuous Assessmen	t 30 Marks			
8.1.1	Assignments	10 Marks- Two Assignments 05 Marks Each			
8.1.2	Class Tests	10 Marks- Two Class Tests 05 Marks Each			
8.1.3	Quiz (MCQ)	10 Marks - Project Presentation 5 marks			
8.02	MTE	20 Marks			
8.03	<b>End-term examination</b>	Weight 50% (100 Marks)			
9	Reading References				
9.01	Text book	Koutsylannis, A., Modern Micro Economics, Macmillan Press			
		Varien, Micro-Economic analysis, Norton.			
		Pindyck Robert S., Daniel.L. Rubinfeld and Prem L. Mehta, Micro Economics, Pearso Education, New Delhi	n		
9.02	2 Other references Dwivedi D.N., Managerial Economics, Himalaya Publishing House.				
		Dominick Salvatore and Siddhartha K. Rastogi, 8 <sup>th</sup> Edition, Oxford University Press.			

## Mapping of Outcomes vs. Topics:

1 = Slight (Low), 2= Moderate (medium), 3 = Substantial (high)

r		1	1	1					
POs/COs	PO1	PO2	PO3	PO4	PO5	PO6	PSO1	PSO2	PSO3
100,000	101	102	1 00	10.	100	100	1501		
CO 1	3	1					2	2	1
CO 1	3	1							1
CO 2	2	2					2	2	2
CO 3	3	2					2	2	2
CO 4	3	3					2	2	3
CO 5	3	3					2	2	1
CO 6	3	3					3	2	1
200									1
	3	2					2	2	2

Average

1 = Slight (Low), 2= Moderate (medium), 3 = Substantial (high)

School: School of Business Studies		Batch : Masters of Commerce: 2020-22							
Program: M.Com		Current Academic Year: 2020-21							
,									
Branch:		Semester: I							
2	Course Code Course Title	MCM 104  Legal Environment Framework							
3	Credits	4							
4	Contact Hours	4-0-0							
(L-T-P)									
	Course Type	Compulsory							
	Course	<b>Attendance:</b> Students are required to have a minimum of 65% regular attendance							
	Requisite	in this course during the term. Those who fall short of attendance are not able to							
		clear this course. Those students who do not meet the attendance requirement will							
		not be allowed to sit in examinations.							
5	Course Objective	The purpose of this course is to:							
		1. Introduce the legal framework that affects organizations and its operations.							
		2. Improve the ability to recognize and manage the legal risks.							
		3. Encourage critical thinking in order to examine legality of a business situation							
		4. Develop capacity for analysis, research and problem solving skills within the context of the Legal framework.							
6	Course Outcomes	On the completion of the course the student will be able to:							
		CO1: Describe the Legal Framework within which the business operates.							
		CO2: Infer the need of Legal compliances that affects businesses.							
		CO3: Identify the issues; recognize potential problems in day to day business activities.							
		<b>CO4</b> : Plan, execute and take decisions to undertake financial practices that comply with relevant laws.							
		<b>CO5</b> : Integrate legal knowledge for business advantages such as risk elimination or risk minimization.							
7	Course	The course introduces the student to the Legal Framework within which the							

	Description	businesses are required to operate.	
8		Outline syllabus	
	Unit 1	Law Relating to Transfer of Property	
	A Introduction to TOPA,1882	Important definitions; types of properties; movable and immovable property; properties which cannot be transferred;	CO1, CO2,CO5
	B Doctrines and Concepts	rule against perpetuities; lis pendens; provisions relating to sale	CO1, CO2,CO5
	C Specific Transfers	Mortgage, charge, lease, gift and actionable claim.	CO1, CO2,CO5
	Unit 2	Insurance Law	
	A Introduction to IRDA, Act,1938	Insurance Act 1938 (as amended) & Insurance Regulatory & Development Act – An overview - Insurance Sector Reforms – The Insurance Regulatory Development Authority (IRDA) Act, 1999	CO3,CO4
	B Concept & defintions	IRDA (Investment) Regulations 2000	CO3,CO4
	C IRDA Guidelines for SEBI	IRDA Guidelines for insurance Brokers Securities and Exchange Board of India (SEBI) Act, 1992 – SEBI Guidelines.	CO3,CO4
	Unit 3	Law relating to Consumer Protection and Competition	
	A Introduction to CPA,1986	The Consumer Protection Act 1986: Rights of Consumer, Consumer dispute, Consumer Dispute Redressal Agencies	CO2,CO3
	B Competition Laws	Competition Act 2002 - Anti competitive agreements, Abuse of dominant position, Combination, Regulation of Combinations	CO2,CO3
	C Competition Commission	Competition Commission of India and its powers	CO3,CO4,CO5
	Unit 4	Law relating to Pollution Control and Environmental Protection	
	A Pollution Control laws-	Concept of sustainable development, biodiversity and carbon credit	CO4,CO5

Introduction				
В	Law relating to	o prevention an	d control of air pollution and water	CO4,C05
Concepts &	pollution			
<b>Doctrines</b>				
C	Environment (	Protection) Act	, 1986;National Green Tribunal	CO4,C05
EPA,1986,				
NGT				
Unit 5		Law relating to	o Intellectual Property	
A	Copyright, Pat	ent ,Trademark	S	CO3,CO4,CO5
Concept of				
IPR				
В	Geographical	Indications		CO3,CO4,CO5
Laws				
relating to				
GE				
C	Valuation of In	ntellectual Prop	erty	CO3,CO4,CO5
Valuation				
procedures				
Mode of			Theory	
examination				
Weightage	CA	MTE	ETE	
Distribution	30%	20%	50%	
Text book/s*	•		Text, Jurisprudence and cases, Daniel	
		Oxford Univers		
Other	Kuchhal, M.C	., Mercantile I	Law, 7th ed., 2009, Vikas Publishing	
References	House			
			3rd ed., 2006, Excel Books	
			2nd ed., 2001, Tata McGraw-Hill	
		•	a, revised by Dr. Poonam Pradhan	
			of Property Act	
	•		ustice K. Shanmukham & Shrinivas	
	-		Act (with Model Forms of Sale Deed,	
		, ,	e, Lease Deed, Gift Deed, Partition	
			ble Claim etc.) (in 2 Vols)	
			i, legal and Regulatory Aspects of	
		NGAGE learnii	<del>-</del>	
			eth S. Abraham Insurance laws and	
	Regulation: Ca	ases and Materi	al, Foundation Press.	

POs	PO1	PO2	PO3	PO4	PO5	PO6	PSO1	PSO2	PSO
COs									3
CO1	2	3	1	2	-	2	2	2	-
CO2	1	2	2	-	-	-	1	2	-
CO3	-	2	2	2	2	2	2	2	2
CO4	-	3	2	2	2	2	2	2	2
CO5	1	3	2	1	1	1	-	1	-

Average 1 3 2 1 1 2 1 1

1-Slight (Low) 2-Moderate (Medium) 3-Substantial (High)

School:	School of	Batch: 2020-22				
Business Studies Program: M.COM						
	n: M.COM	Current Academic Year: 2020-21				
Branch:		Semester: I				
1	Course Code	MCM 105				
2	Course Title	Advanced Corporate Accounting				
3	Credits	4				
4	Contact Hours (L-T-P)	4-0-0				
	Course Status	Compulsory				
	Course Descriptio n	The subject 'Advanced Corporate Accounting is very significant for the students who aspire to pursue Masters in Commerce and accredit themselves with a professionalized accounting qualification.  In this subject an aspirant shall be expected to gain advance knowledge of Company Accounts and Corporate Consolidation /liquidation accounting techniques with an overview related to latest advancement in the corporate Reporting mechanism under the Indian Companies Act, 2013.				
5	Course Objectives	To give an insight into the advanced level Corporate Accounting concepts and principles to prepare the Students to gain expertise in preparing the accounts relating to the holding and liquidation /consolidation of Companies and related Corporate reporting requirements as per the Indian Companies Act, 2013 accounting guidelines/notifications.				
6	Course Outcomes	CO1: Define Corporate Accounting techniques and recognize the key accounting procedures for the preparation & consolidation of accounts related to the desired corporate strategy adopted by a company.  CO2: Identify different types of relationships amongst business entities and establishing accounting relationships for financial reporting purposes & fulfilment of compliance requirements to be adhered by a Company in relation to preparation and reporting of Financial statements as per Schedule III.  CO3: Discover & appraise strategic, legal, and assurance issues associated with establishing inter-entity relationships, and generate recommendations.  CO4: Explain & analyze the relevant accounting standards with the ability to apply them to solve practical problems that arise from inter-entity relationships.  CO5: Evaluate & select the appropriate accounting techniques, as prescribed by the relevant accounting standards, and perform the accounting treatment for each type of inter-entity relationship (including preparing consolidated financial statements.				

7			CO
			Mappin
			g
	Unit A	Final Accounts of Companies	001
	A 1	Profit (Loss) prior to incorporation-Meaning-Cut off date-basis of apportionment. Accounting for Buy-back of shares.	CO1
	A 2	Preparation and presentation of final accounts of joint stock companies as per company law requirements; Accounting for provisions and reserves.	CO1
	A 3	Determination of managerial remuneration; appropriation out of profits; transfer of profits to reserves; payment of dividend, transfer of unpaid dividend to Investor Education and Protection Fund; Accounting for bonus shares and payment of interest out of capital.	CO1
	Unit B	Accounting for Amalgamation of Companies	
	B 1	General meaning and types of amalgamation, absorption and external reconstruction, Meaning of Purchase consideration and computation of purchase consideration	CO1
	B 2	Accounting for amalgamation in the nature of purchase and merger, Preparation of Balance sheet after amalgamation/mergers, external reconstruction etc.	CO2,03 ,4
	В 3	Accounting for Internal Reconstruction, preparation of scheme	CO02,3
	Unit C	Accounting for Holding and Subsidiary	
	C 1	Meaning Wholly owned and partly owned subsidiaries. Preparation of consolidated balance sheet,	CO3,C O4
	C 2	Cancellation of investment cost of control (Goodwill, capital reserve), minority interest, pre acquisition profits and revenue profits.	CO3,C O4
	C 3	Inter- company transactions, revaluation of assets, Unrealized profits on stock, dividend received from a subsidiary company, proposed dividend in the balance sheet.	CO3,C O4
	Unit D	Liquidation and Corporate Financial Reporting	
	D 1	Understand the definition of Winding up and its types, Concept of liquidation, Preparation of Liquidator's Statement of affairs, order of payment.	CO4,C O5
	D 2	Preparation of Deficiency account and reasons for the deficiency, distinguish between preferential payments & over riding preferential payments.	CO4,C O5
	D 3	Liability of present and past members, Liquidator's remuneration, Liquidator's Statement of accounts, Appointment of receiver	CO4,C O5
	Unit E	Recent trends in Accounting	
	E 1	Introduction to Accounting for Price Level Changes, Inflation Accounting, Limitation of conventional financial Statements, Methods of Accounting for changing prices.	CO4,C O5

E 2	Development of	the concept	of Human Resource Acco	ounting,	CO4,C			
	Human Resource	Accounting-	Meaning; Objectives; Adv	antages	O5			
	and Limitations;	nd Limitations; Cost of Human Resources Methods of Valuation-						
		Methods based on Cost- Historical Cost Approach; Replacement						
	* *		Cost Approach; Standar					
	* *		alue- Lev and Schwartz Ap	proach;				
	Net Benefit Appr							
E 3	-		rporate Reporting, Value		CO4,			
			dded (EVA), Market Value	Added,	CO5			
	Shareholders' Val	ue Added.						
Mode of	Theory							
examinati								
on	~ .		T					
Weightage	CA	MTE	ETE					
Distributio	30%	20%	50%					
n								
Text	·	Corporate 2	Accounting Mukherjee &	&Hanif-				
book/s	Corporate							
		•	mentals of corporate acc	_				
	-		Accounting Radhaswamy a	nd R.L.				
	Gupta, Advanced							
Other			NALS, JOURNAL ON MO					
Reference			PRACTICES, ACCOU	NTING				
S	STANDARDS IS	SSUED BY ICA	AI					

## **Program Outcome Vs Course Outcomes Mapping Table**

Pos	PO1	PO2	PO3	PO4	PO5	PO6	PSO1	PSO2	PSO3
Cos									
CO1	3	1	-	-	1	1	2	1	-
CO2	1	2	1	-	2	1	2	1	2
CO3	1	2	-	2	1	1	2	2	1
CO4	1	2	2	2	2	1	2	2	2
CO5	1	2	-	1	2	1	2	2	1
	1	2	1	1	2	1	2	2	1

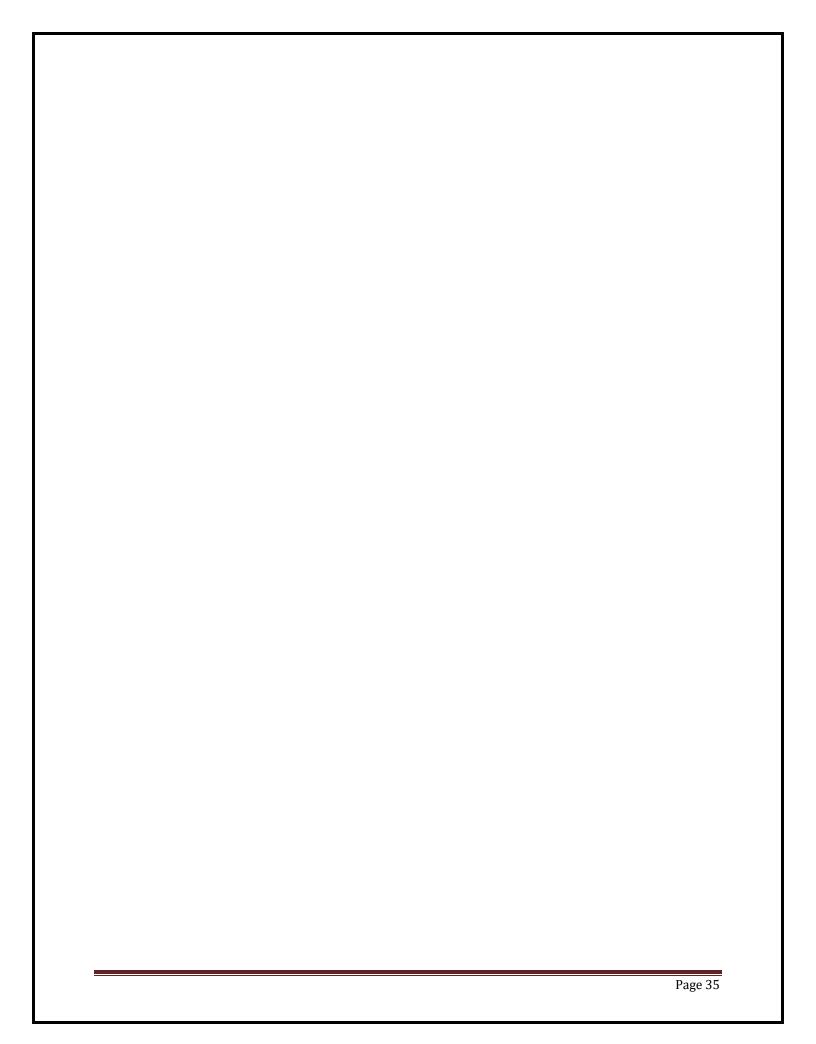
1-Slight (Low) 2-Moderate (Medium) 3-Substantial (High)

School: SBS		Batch: 2020-22					
		Current Academic Year: 2020-21					
Ŭ		Semester: I					
1	Course Code	MCM106					
2	Course Title	Business Communication					
3	Credits	2					
4	Contact Hours (L-T-P)	2-0-0					
	Course Status	Compulsory					
5	Course Objective	The objectives are to:  1. Enable students to understand various business communication challenges so that they could avoid negative consequence  2. Equip students with effective Business Writing Skills through practical assignments, exercises and activities.  3. Hone Business Report Writing and Presentation Skills of students.  4. Sensitize students with various cross-cultural issues in communication.					
6	Course Outcomes	The students will be able to: CO1: Apply effective communication when faced with modern day challenges related to Business Communication. CO2: Draft effective business correspondence/documents. CO3: Prepare effective Business Reports and presentations. CO4: Ability to understand and imbibe effective cross-cultural communication. CO5: Assess the communication skills					
7	Course Description	Effective Business Communication enables all Business Activities. To be successful in today's competitive business environment, one must be aware of communication challenges and be conversant with communication strategies. This course is designed to train students comprehensively in communication for business purposes so that they could make their way in different business and corporate environments.					
8	Outline Syllab						
	Unit 1	Business Communication					
	A	Introduction to Business Communication	CO1				
	В	Forms and Flows of Communication	CO1				
	С	Process of and Barriers to Communication	CO1,CO5				
	Unit 2	Business Writing					
	A	7 Cs of Communication	CO2				
	В	Business Correspondence: Tender Proposal, Quotation Letter, Letter of Approval, Rejection Letter, Order Letter, Complaint Letter, Inquiry Letter	CO2,CO4				
	С	Business Documents: Notice, Agenda, Minutes, Proposal	CO2				
	Unit 3	<b>Business Report Writing</b>					

A				
В				
		CO2		
С	Dos and Don't	CO3,		
		CO2		
Unit 5	<b>Business Pres</b>			
	Background P	CO3,		
		CO5		
	Significance o	CO3,		
	communicatio	CO5		
	Audience Ana	CO3,CO4		
Unit 5	<b>Cross Cultura</b>			
A	Culture and Co	CO4,		
		CO5		
В	Ethnocentrism	CO4		
C	Cultural Shock	CO4,		
		CO5		
Mode of	Theory/Jury/P			
examination				
Weightage	CA	MTE	ETE	
Distribution	30%	20%	50%	
Text book/s*	News Papers,			
Other				
References				

PO	PO1	PO2	PO3	PO4	PO5	PO6	PSO1	PSO2	PSO3
COs									
CO1	2	2	1	1	2	3		1	1
CO2	2	1	3	2	3	3		1	-
CO3	2	2	3	2	3	3		2	1
CO4	1	2	1	1	3	3		2	1
CO5	1	1	1	1	2	2		1	1
	2	1	2	1	2	3		1	1

1-Slight (Low) 2-Moderate (Medium) 3-Substantial (High)



# COURSE MODULES: SEMESTER SECOND

School: SBS		Batch: 2020-22
Program:		Current Academic Year: 2020-21
M.C	Com	
Bra	inch:	Semester: II
1	Course	MCM 107
	Code	
2 Course Title		Advanced Managerial Accounting
3 Credits		4
4	Contact	04-0-0
	Hours	
	(L-T-P)	
	Course	Compulsory
	Status	
5	Course	The objective of the course is to enable students to acquire knowledge of concepts,
	Objective	methods and techniques of management accounting and to make the students develop
		competence with their usage in managerial decision making and control. Preparation
		of budgets and their role as a planning and control tool; other decision-making tools
		including CVP analysis and pricing decisions. A sound understanding of the concepts in the context of Standard costing /variance and activity based costing.
6	Course	On completion of this module the student will be able to:
U	Outcomes	On completion of this module the student will be able to.
	Outcomes	CO1: Describe the objective of Management Accounting and develop competence with their usage in managerial decision making and control

	T							
	CO2: Classify and discus the tools and techniques for analyzing information							
		C03: Apply the practical approach of various tools and techniques for redecision making	managerial					
	CO4: Analyze the practical approach of Standard costing and variance ana							
		CO5: develop competence by using various tools and techniques in n decision making and control.	nanagerial					
7	Course Descripti	This course provides management accounting concepts related to the man						
8	Outline s	syllabus	СО					
			Mappin					
	Unit 1	An overview of Managerial Accounting and tools of financial statement	g					
	Omt 1	analysis						
	A	Concept, meaning and objectives of management accounting, Tool and techniques of management accounting, Scope of management accounting, Cost used for management decisions making- Out of Pocket, Differential, Sunk Costs, Opportunity Cost and Replacement Cost.						
	В	Comparative financial statement, Common-size statement, trend analysis	CO1,C O2, CO5					
	С	Ratio Analysis-Meaning and objectives, Different types of ratio analysis- Liquidity Ratios Solvency Ratios and Profitability Ratios, Activity Ratios and Market Capitalization Ratios	CO1,C O2, CO5					
	Unit 2	Variable Costing and CVP analysis						
	A	Variable and Absorption Costing - Concept, Comparison, Applications of Variable Costing or Marginal costing. Advantages and assumption of marginal costing.						
	В	Techniques of CVP analysis-contribution, Profit volume ratio analysis, implications and calculation, Breakeven point chart and its analysis, angle of incidence, margin of safety meaning, decision making and calculation						
	С	Short-Run Managerial Decisions – Managerial Decision Making; Decision Making Process; Types of Managerial Decisions – Make/Buy, Add/Drop, Sell/Process Further, Operate/Shutdown, Product-Mix, Pricing Decisions.						
	Unit 3	Budget and Budgetary control						
	A	Concept and meaning of Budget, Budgeting and Budgetary Control.	CO3,					
		Advantages and Limitations of Budgetary Control. Different types of Budget	CO4					
	В	Cash Budget & Flexible Budget- significance & Preparation of Cash Budget &	CO3,					
		Flexible Budget	CO4,					
			CO5					

C	Responsibility Accounting	C	tages of responsibility	CO3,							
4: 4	accounting. Types of respons	-		CO4							
	classification, Calculations of material cost variances, price and usage and mix										
D		a acts and afficiences social		COF							
В	Labour cost variance, Labou	r rate and efficiency varia	nces	CO5, CO4							
<u>C</u>	0 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	11 0 1 1 177	1 5' 1 0 1 1								
C				CO4							
		1 5	Management								
Unit 5											
A				CO1,							
	flow statement and cash boo	ok, Various cash and nor	n-cash transactions, flow	CO3							
	of cash										
В	Preparation of Cash Flow St	atement as per Indian Acc	counting Standard (AS-3)	CO3,							
	Revised	-		CO4,C							
				O5							
С	Activity based Costing-me	aning and objectives. F	low of Costs in ABC;	CO1,							
	•	· ·	ŕ	CO2							
Mode											
of											
examin											
	CA	MTE	ETE								
•	30%	20%	50%								
Distrib											
ution											
Text	Management Accounting-De	ebarshi Bhattacharyya (Pe	arson Publication)								
		, , , , , , , , , , , , , , , , , , ,	,								
*											
Other	R.P.Rustagi-Fundamentals	s of management accounti	ng- Taxmann								
	R.P.Rustagi-Fundamentals of management accounting- Taxmann R.S.Singhal -Management accounting- 'Anand'										
Refere	Khan and Jain- "Management Accounting" (Tata McGraw Hill)										
Refere nces		<u> </u>	cGraw Hill)								
	B C Unit 5 A B C Mode of examin ation Weight age Distrib ution Text book/s *	Unit 4 Concept and features of State classification, Calculations of variance  B Labour cost variance, Labour  C Overhead Variances- Variate Variances, Sales Variances, Sales Variances, Sales Variances, Meaning and objectives of flow statement and cash body of cash  B Preparation of Cash Flow State Revised  C Activity based Costing-me Traditional Costing System of theory/Jury/Practical/Viva of examin ation  Weight age 30%  Distrib ution  Text Management Accounting-December 1. Concept and the state of the st	Unit 4 Standard costing and variance analysis  A Concept and features of Standard costing, Variance classification, Calculations of material cost variances, variance  B Labour cost variance, Labour rate and efficiency varia  C Overhead Variances- Variable Overhead Variance Variances, Sales Variances, Reporting of Variance to Variances, Sales Variances, Reporting of Variances, Variances, Sales Variances, Reporting of Variance to Variances, Variance	Unit 4 Standard costing and variance analysis  A Concept and features of Standard costing, Variance Analysis —meaning and classification, Calculations of material cost variances, price and usage and mix variance  B Labour cost variance, Labour rate and efficiency variances  C Overhead Variances—Variable Overhead Variances and Fixed Overhead Variances, Sales Variances, Reporting of Variance to Management  Unit 5 Cash flow statement and Activity based Costing  A Meaning and objectives of Cash Flow Statement, distinction between a cash flow statement and cash book, Various cash and non-cash transactions, flow of cash  B Preparation of Cash Flow Statement as per Indian Accounting Standard (AS-3) Revised  C Activity based Costing-meaning and objectives. Flow of Costs in ABC; Traditional Costing System vs. ABC.  Mode of examin ation  Weight age 30% 20% 50%  Distrib ution  Text book/s  Management Accounting-Debarshi Bhattacharyya (Pearson Publication)							

## **Program outcomes & Course outcome mapping table**

POs COs	PO1	PO2	PO3	PO4	PO5	PO6	PSO1	PSO2	PSO3
CO1	2	2	1	2	1	1	1	1	1
CO2	1	2	2	1	1	1	2	1	-
CO3	2	2	2	1	1	1	2	2	1
CO4	2	2	2	1	1	1	2	2	1
C05	2	2	2	1	1	1	2	2	2

Average: 2 2 2 1 1 1 2 2 1

## 1-Slight (Low) 2-Moderate (Medium) 3-Substantial (High)

of Stud		Batch: 2020-22
Prog M.C	ram:	Current Academic Year: 2020-21
Bran		Semester: II
	ounting	Demester. II
	Finance	
1	Course Code	MCM 108
2	Course Title	Corporate Finance and Policy
3	Credits	4
4	Contact Hours (L-T-P)	4-0-0
	Course Type	Compulsory
5	Course Objective	The primary objective of this course is to make familiar the students with the various financial aspects in a corporation. Finance is considered to be the mainstay in any corporation without which it cannot function. Therefore, knowledge of financial workings becomes imperative.
6	Course Outcome s	After completing the course, students should be able to: CO1- Identify the various concepts related to financial flows in any corporation CO2- Prepare the numerical statements related to these financial flows

		CO3- illustrates the linkages among the various monetary decisions corporation	taken in a
		CO4- Analyse the various financial decisions taken in any corporation	
		CO5- Evaluate the financial decisions in light of changing internal are environment of any corporation	nd external
7	Course	This course is targeted to provide the students with insights into the various	s monetary
'	Descripti	aspects in a corporation from the view point of a financial manager. The to	
	on	build the analytical capabilities of the students in matters related to raising	•
	Oli	utilization of the fund flows in the corporation in a dynamic environment.	
		would be dealing with investment, dividend and finance decisions.	The course
8	Outline syl		СО
O	Outilitie syl	idous	Mapping
	Unit 1	Introduction to Corporate Finance and Policy	wapping
	A	Meaning of Corporate Finance, Traditional versus Modern financial	CO1
		manager, Comparison between Company's stakeholder groups,	
		Principal-Agent relationship, conflicts and mitigation, Functions and	
		responsibilities of company's BOD and other committees	
	В	Objectives of Financial Manager: Price Maximization vs. Wealth	CO1
	_	Maximization, Risk-Return framework for financial decision making	
	С	Behavioural Finance vs. Traditional Finance: Implications on types of	CO1
		investors, Contemporary issues in financial management	
	Unit 2	Capital Budgeting and Analysis	
	A	Meaning of Capital Budgeting, Categories of capital projects, Principles	CO1,
		of Capital Budgeting	CO2
	В	Capital Budgeting Techniques: NPV, IRR, Payback Period, Discounted	CO3,
		Payback Period, Profitability Index, Modified IRR, Incremental IRR	CO4
	С	Capital Budgeting decisions with Options, Techniques for incorporating	CO5
		risk in Capital Budgeting: RADR, Certainty Equivalent method, DCF	
		break-even analysis, Simulation method, Probability Distribution	
		method, Sensitivity analysis, Scenario analysis and Decision Tree	
		analysis	
	Unit 3	Cost of Capital and Measures of Leverage	
	A	Meaning, Calculation and Interpretation of WACC and constituents of	
		WACC, Meaning and calculation of Marginal Cost of Capital	CO2
	В	Theories of Capital Structure: NI, NOI, Traditional, MM hypothesis with	CO2
		and without taxes, Pecking Order theory, Trade Off theory, Signaling	
		theory and effect of information asymmetry on capital structure	~~-
	C	Meaning of Leverage, various types of risks, Calculation of DOL, DFL	CO2,
	<b>T</b> T 4: 4	and combined leverage	CO3
	Unit 4	Dividends and Share Repurchases	GO1
	A	Meaning of cash dividends, extra dividends, liquidating dividends, stock	CO1,
		dividends, stock splits, reverse stock splits, dividend payment	CO5
	D	chronology, holder-of-record, ex-dividend and payment dates	CO2
	В	Models of dividend decision: Walter's model, Gordon's model, MM	CO2,
		hypothesis, Bird-in-hand theory and Dividend Signaling theory, Types	CO3
	C	of dividend policies in practice.	CO2
	С	Compare and contrast effect of share repurchase methods on earnings	CO2,
		per share (EPS), Compare and contrast share repurchase methods and its	CO3

		impact on book val	ue per share (B	VPS)						
U	nit 5	Working Capital	Management a	nd M&As						
A	_	<u> </u>	•	sources of liquidity, Factors affecting	CO1					
				Cash conversion cycle						
В			•	nent- ABC, EOQ and JIT, Techniques	CO4					
		of cash manageme	nt- Baumol's m	odel, Miller-Orr Model, Techniques of						
		Receivables Manag	gement	_						
C		Corporate restruct	uring, Mergers	and Acquisitions: Types, Sources of	CO4					
		takeover gains, Va	luation and fina	ancing of M&As. Leveraged buyouts,						
		Spin offs, Demerge	er							
M	Iode of	Theory/Jury/Practi	cal/Viva							
ex	xaminatio									
n										
W	Veightage	CA	MTE	ETE						
D	istributio	30%	20%	50%						
n										
Te	ext	Financial Manage	ment, M.Y. k	Khan and P.K. Jain, McGraw Hill						
bo	ook/s*	Education								
_	ther	1 Corporate	Finance Book-	A SchweserNotes for the CEA Evam						
R	eferences	Level-1.	1. Corporate Finance, Book-4, SchweserNotes for the CFA Exam, Level-1.							
		2. Fundamen	tals of Finar	ncial Management, R.P. Rustagi,,						
		Taxmann								

POs	PO1	PO2	PO3	PO4	PO5	PO6	PSO	PSO	PSO3
COs							1	2	
CO1	3	1	3	1	1	1	2	2	1
CO2	2	2	2	-	-	-	1	1	-
CO3	2	-	1	-	1	1	2	1	2
CO4	2	1	1	1	-	1	1	2	2
CO5	3	2	2	1	1	1	-	1	-
2	1	2	2		1	1	•	1	2 1

1-Slight (Low) 2-Moderate (Medium) 3-Substantial (High)

Sch	ool: SBS	Batch: 2020-22
	gram:	M.Com. Academic Year: 2020-21
	nch:	Semester: II
1	Course Code	MCM 109
2	Course Title	International Trade and Business
3	Credits	4
4	Contact	0-0-4
	Hours	
	(L-T-P)	
	Course Type	Compulsory
5	Course Description	Doing business across borders and cultures in an increasingly digitalized world can be a complex yet exciting affair. This course will analyse the causes and consequences of international trade and business. Why nations trade, what they trade, and who gains (or not) from this trade, will be discussed for superior understanding. Professionals must understand the relationships, between institutions, and environment that underlie international commerce. This course extends ones knowledge of the global economy so that they can be a more effective manager in business. It will also help participants to be an educated citizen, understanding the major issues impacting government policy and globalization. The topics address both theoretical and practical dimensions of the global economy.
6	Course Objective	At the end of the module the students should be able:  1. To demonstrate understanding of the economic concepts of trade theory.  2. To demonstrate and compare the economic welfare effects of free trade and protection.

		3. To demonstrate understanding of the usefulness and associated with international business.	problems
7	Course	4. To demonstrate their critical understanding of trade policies. CO1: Know the business environments of different countries.	
/	Course Outcomes	COT: Know the business environments of different countries.	
	Outcomes	CON Communication of the arrive related to intermedianal trade	
		CO2: Comprehend theories related to international trade.	
		CO2. Differentiate the cultural legal economic and political ave	tama
		CO3: Differentiate the cultural, legal, economic, and political sys	stems
		CO4: Implement techniques to find relevant information recountry selection.	garding a
		CO5: Evaluate MNC's strategies for global expansion	
		<u> </u>	
8	Outline syllabu	IS	CO
	·		Mappin
			g
	Unit A	International trade and globalization.	
	A 1	Introduction and Overview, Globalization, National	CO1
	A 1	Differences in Political Economy, IKEA in Saudi Arabia	
	1.0	Political Economy and Economic Development, India's	CO1
	A 2	Economic Transformation	
	A 3	Differences in Culture, Islamic Capitalism, Walmart in China	CO1
	Unit B	National political sovereignty and the MNC.	
		International Trade Theory	CO2
	B 1	Is China a New-mercantilist Nation?	
		The Rise of India's Drug Industry	
		Political Economy of International Trade	CO2
	B 2	Country Selection Justification	
		Foreign Direct Investment (FDI), FDI in China / India	CO2
	B 3	Regional Economic Integration, NAFTA and Globalization,	
		The Sovereign Debt Crisis	
	Unit C	Globalization's consequences for people, firms & nations	
		Instruments of trade policy: basic tariff analysis; cost and	CO3
	C 1	benefits of tariffs; tariff analysis in partial and general	
	0 1	equilibrium framework	
		The Foreign Exchange Market	CO3
	C 2	The International Monetary System	003
		The Global Capital Market,	CO3
	C 3	Did the Global Capital Markets Fail?	003
	0.5	The Strategy of International Business	
	Unit D	Diplomacy, Tact and Respecting Host Culture	
	Cint D	The Organization of International Business, Entry Strategies	CO4
	D 1	and Strategic Alliances, MNCs in India	CO4
		Exporting, Importing and Countertrade,	CO4
	D 2	Export Strategy at MNCs	CO4
			CO4
	D 3	Global Production, Outsourcing, and Logistics,	CO4
$\vdash$	Unit E	Building the Strategy  Multipotional business strategy	
	Unit E	Multinational business strategy	

	E 1				Global Marketing and R&D, Building a Global Brand									
	E 2				Managing Expatriates at MNCs									
	E 3				Analysis of MNCs Performance									
	Mo			of	•									
	Exa	mir	atio	n										
	Wei				Internal External Assessment									
	Dist	ribı	ution	ı	Assess	sment								
					50%					50%				
					In-clas	ss con	tribut	ion is	a si	gnifica	ant pai	t of grade and ar	1	
					impor	tant p	art o	f our	share	ed lea	arning	experience. Active	e	
					partici	pation	helps	to eva	aluate	ones o	overall	performance.		
Key	/		IZ	~	D	Obast	C.1.1 N	M 0_	M - 1:	4- N	(201	9) Intermeticant E		
	irces				n, P., Obstfeld, M., & Melitz, M. (2018). International Ec									
			The	ory a	and Policy 10e. Pearson.									
					, P. J., & Ghauri, P. (Eds.). (2015). International business strategy:									
						ctice.								
Oth					K., & Peng, M. W. (2016). International business. Cengage Learn									
Ref	erence	S	Chi	cago										
	POs	P	$\overline{\Box}$	PO	РО	PO	РО	РО	PS	PS	PS			
	CO	1		PO 2	3	4	5	6	O1	O2	03			
	s	1		2	3	4	3	O	OI	02	U3			
	CO	3		2			2			3				
	1			2										
	CO	3		2			2			3				
	2			_			_							
	CO 3			2			2			3				
	3													
	CO	3		2			2			3				
	4 CO 3 2													
			2		2	2			3					
	5													
		3		2	0	1	2	0	0	3	0			
		1			1									

Sc	hool:	<b>Batch:</b> M.Com <b>2020-22</b>
Sc	hool of	
Βι	ısiness	
St	udies	
Pr	ogram:	Current Academic Year: 2020-21
	.Com	
Br	anch: -	Semester: II
1	Course	MCM 110
	Code	
2	Course	Financial Markets & Institutions
	Title	
3	Credits	04
4	Contact	4-0-0
	Hours	
	Course	Compulsory
	Status	
5	Course	Financial Markets & Institutions studies the fundamental principles that govern
	Description	financial markets and institutions. Financial markets, or markets for financial
	•	assets, play an important role in the efficient functioning of a market economy.
		Financial Institutions are any establishments that make these markets function
		efficiently. In the course students understand the workings of the Banking Industry, the
		role of regulatory and promotional institutions and the behavior of other financial
		institutions.
		motitutions.

7	Course Objective Course Outcomes	<ul> <li>To make students understand the basic idea behind <i>finance institutions</i>.</li> <li>Identify the functions of financial markets and institutions an impact on the level of interest rates and interest differentials.</li> <li>Understand the relevance to financial markets and financial institute flow of funds, levels of interest rates to current events or topic.</li> <li>On completion of this course the learners will be able to</li> <li>CO 1 Understand basics of financial markets, institutions and environment</li> <li>CO 2 Comprehend financial institutions and markets in the Indian financial markets</li> <li>CO 4 Analysis of financial institutions and familiarize them with diffinancial markets and provide a conceptual framework</li> </ul>	d examine their citutions, such as al issues.  their regulatory ancial system. ing in regard to
		CO 5Compilethe present system of financial markets, institutions and environment	d their regulatory
8	Outline syllab	bus	CO Mapping
	Unit A	An overview of financial system	
	A 1	Meaning and significance of Financial system; Nature and role of financial system	CO1
	A 2	Components of financial system (instrument, markets etc.), Financial system and economic development	CO1
	A 3	Different financial innovations and developments in the financial system, Indian financial system	CO1
	Unit B	Functioning of financial Market	
	B 1	Structure of Indian money market, Instruments of money market and recent trends.	CO2
	B 2	Introduction to capital market, Primary market, Secondary markets – function and role,	CO2
	В 3	Functionaries of stock exchange – brokers, sub brokers, depositories	CO2
	Unit C	Regulatory and promotional Institutions	
	C 1	<b>Reserve Bank of India:</b> Organization and management, Functions, Monetary policy	CO3
	C 2	<b>IRDA:</b> role and functions of IRDA and role of Insurance sector to mobilizing savings	CO3
	C 3	The Securities and Exchange Board of India: Organization and management, Functions	CO3
	Unit D	Indian Banking System	
	D 1	<b>Commercial banks:</b> Introduction, Functions, e-banking, recent developments In commercial banking, co-operative banks	CO4
	D 2	<b>Non-banking financial institutions:</b> Concept, Role of NBFC, Types of NBFC, Regulation of NBFC	CO4

D 3	<b>Development banks :</b> Concept, Objectives and meaning of development banks, IFCI, ICICI, IDBI, IRBI, SIDBI	CO4
Unit E	International Markets and other financial Institution	
E 1	Markets for Commercial Paper and Certificate of Deposits: Call Money Market and Treasury Bills Market  Derivatives market: Introduction, Benefit of derivatives, different	CO5
F 0	products of derivative market	CO.
E 2	<b>International Markets:</b> Difficulties of International trade, Foreign Exchange markets, Balance of payments, Risk management by using forward contracts.	CO5
E 3	<b>Foreign Capital Flow:</b> Form of foreign capital, FDI and FII, International financial instrument, raising funds from global market through ADR and GDR	CO5
Mode of examination	Theory	
Weightage	CA MTE ETE	
Distribution	30% One 20% 50%	
	quiz and	
	one	
	assignment due after	
	completion	
	of every	
	unit	
Text	Text Book:	
book/s*	1. Financial Institutions and markets by L. M. Bhole, McGraw Hill	
	education	
	Reference Books (Recommended Readings):	
	1. The Indian Financial System by Bharati V Pathak, Pearson	
	2. Indian Financial System and Markets by SiddhartaSankarSaha,	
	McGraw Hill education  2. Financial Maylests, Institutions and Samioss by Sandson Cool, DIJ	
Other	3. Financial Markets, Institutions and Services by SandeepGoel, PHI	
Other References	Guided study will include text readings, articles on contemporary issues in newspapers, assignments, case analysis and power point	
References	presentations	
	presentations	

POs	PO	PO	PO	PO	PO	PO	PS	PS	PSO3
COs	1	2	3	4	5	6	01	O2	
CO1	2	2	2	1	1	1	2	1	1
CO2	2	2	2	1	1	1	1	1	2
CO3	2	2	2	2	1	1	2	1	1
CO4	2	1	1	2	1		2	1	2
CO5	2	3	2	1	1	1	1	1	1
	2	2	2	1		1	1	1	1 1

School: School of Business Studies		Batch : M.Com 2020-22
Prog	gram: M.Com	Current Academic Year: 2020-21
Brai	nch:	Semester: II
1	Course Code	MCM 111
2	Course Title	Advanced Auditing
3	Credits	4
4	Contact	4-0-0
	Hours	
	(L-T-P)	
	Course Type	Compulsory

_	C	Title autilian alma de						
5	Course Objective	This subject aims to-						
	Objective	1. This subject aims to provide working knowledge and understanding of the	ne concept of					
		Auditing and an overview of the process of carrying out the assurance engage						
		2. Explain the concept of audit and assurance and the functions of audit, audit	planning,					
		describing evidences required for	audit,					
		the scope and functions of internal and external audit.						
		3. Describe and evaluate internal controls, techniques and methods of vouc	ching, audit					
		through IT systems by identifing and communicating risks and making appr	<u> </u>					
		reports.						
6	Course							
	Outcomes	• CO1: Define and describe the objective and general principles of	Audit and					
		Assurance engagements.						
		• CO2: Identify the significance of auditing and assurance principles & exter	nd the linkage					
		for developing a foundation to apply the theoretical concepts in under	erstanding the					
		process of auditing & assurance related engagements.						
		• CO3: Apply & carry out the preparation of an Audit Plan along with its exec						
		IT enabled procedures and further understanding the use and evaluation of Internal and						
		External control systems by Auditors.						
		• CO4: Explain the Concept of Evidences and vouching for general	and specific					
		transaction, verification of physical evidences.						
		• <b>CO5</b> : Analysis & preparation of Audit reports.						
7	Course	The course is aimed for the students Studying M.COM. The goal of this course						
	Description	students with an understanding and overview of Audit and assurance done						
		statements taking into consideration the current practices adopted globally. introduces audit and assurance as a service, its regulation standards and the pro-						
		along with risk assessment to the students. The aim of this course is to en						
		understand the different aspects of auditing & assurance process, the assessme						
		controls, documentation and gathering of evidence, reporting through system based						
8	Outline syllabi	us	СО					
	¥T\$4 d	To the second second and the second s	Mapping					
	Unit 1	Fundamentals of Auditing and Assurance-Framework  Introduction to the concept of Auditing and Assurance. Meaning of Audit,	CO1, CO2					
	A	Nature and Scope of Auditing, Benefits of Auditing & Limitation of Auditing.	CO1, CO2					
	В	Audit Process, Role of Auditor, Classification of Audits, Kinds of Auditing	CO2,CO3					
	С	Internal Audit and Governance, Differences between External and Internal	CO1,CO3					
		Audit, The Scope of Internal Audit Function.						
	Unit 2	Conducting an Audit Planning and audit evidence	202 202					
	A	Audit Plan & Audit Programme, Planning the audit, Need of audit programme,	CO2,CO3					
	В	Audit Working papers and obtaining certificate from Management.  Assessment of Audit Risks –Understanding the entity and its environment –	CO2,CO4					
	В	Frauds –Audit planning process and Documentation.	CO2,CO4					
	С	Nature of Audit Evidence, Essentials of Audit evidence, Factors considered	CO3,C05					

		T							
	  -			e and techniques of obtaining Audit evidence.					
$\vdash$	Unit 3		lecting audit evice of and System b						
 					CO1,CO4				
	A		Internal Control Systems – Concept, Objective of Internal control, Classification of controls, Characteristics of Internal control, Statutory						
	ı	Auditor, Limita							
-	В			t sampling, Internal Check and Internal Audit.	CO2,CO3				
		External Audit							
	С			rocedural test, compliance test, weakness test,	CO3,CO5				
	<u></u>	surprise checks.	•						
	Unit 4	Vouching and							
	A	Vouching and	Verification -	meaning and principles, Bank reconciliation	CO1,CO3				
	<u></u>	statement.							
	В			ons – Purchase, Purchase return, Sales, sales	CO2,C04				
	,			and consignment, salaries and wages, travelling					
	<u>                                     </u>			ncome from various sources, band debts.					
	С			ns, Examination of books of accounts, Audit of	CO3,C04				
	<u>                                     </u>	incomplete reco							
	Unit 5		Auditor's Report						
	A			uditor's powers and duties, special enquiries,	CO3,CO4				
		statement of fac							
	В			ers having adverse effects on the company,					
				ng and insurance companies.	C04,CO5				
	C		<b>*</b> '	f b/w auditor's report and certificate, Types of	CO3,CO4				
$\sqcup$	<u> </u>		ement with the m	nanagement, Qualification of audit reports.					
	Mode of	Theory							
$\square$	examination								
	Weightage	CA	MTE	ETE					
	Distribution	30%	20%	50%					
	Text book/s*			Arora : Fundamentals of Auditing: Tata McGraw					
	,		ucation Limited						
	,		•	nporary Auditing: Tata McGraw Hill Education					
	,	Limited	1						
	Other	1. Audit a	Audit and Assurance ,Kaplan Publishing ,2016						
	References			BPP learning Media Ltd					
	  -			Accountant of India –Auditing and Assurance					
	<b> </b>  -	Standar		Ţ.					
		1							

POs COs	PO1	PO2	PO3	PO4	PO5	PO6	PSO1	PSO2	PSO
COs									3
CO1	2	2	1	2	1	2	2	2	1
CO2	2	2	2	-	-	-	1	1	-
CO3	3	3	2	2	1	2	2	1	2
CO4	2	1	2	2	2	2	1	2	2
CO5	3	1	2	1	1	1	-	1	-
	2	2	2	1	1	2	2	1	1

1-Slight (Low), 2-Moderate (Medium), 3-Substantial (High)

School: SBS		Batch: 2020-22								
Programs:		Current Academic Year: 2020-21								
M	Com									
Branch: -		Semester: II								
1	Course Code	MCM 112								
2	Course Title	Corporate Governance, Strategy & Ethics								
3	Credits	4								
4	Contact Hours	4-0-0								
	(L-T-P)									
	Course Status	GE								
5	Course	The course will cover concepts of corporate governance, business ethics and								

	Description	corporate strategy					
6	Course Objective	To define corporate governance, strategy & ethics and explain its the effective management and control of organisations and its resource.					
		2. To be aware of Corporate Social Responsibility of organizations					
		3. To sensitize students towards unethical business practices in the real to empower them to find ways of dealing with ethical dilemmas	l world and				
		4. To introduce students to concepts of corporate strategy					
7	Course Outcomes	CO1: To describe concepts of corporate governance, strategy & ethics for businesses CO2: To explain approaches and models of corporate governance, strategy & ethics for businesses CO3: To analyse issues related to corporate governance, strategy & ethics for businesses CO4: To adopt ethical and appropriate ways of doing business					
		CO5: To take informed decisions in order to strategically position an org	anization				
8	Outline syllabus		CO Mapping				
	Unit 1	Corporate Governance					
	1A	Introduction to and Emergence of Corporate Governance	CO1				
	1B	Theories of corporate governance) Relevance of corporate governance in the contemporary scenario	CO2				
	1C	Board Structure and Process (Board Composition, Independent Directors, Board Committees)	CO3				
	Unit 2	Channels of Corporate Governance					
	2A	Other Stakeholders in Corporate Governance (Whistle blowers, External Auditors, SEBI)	CO2				
	2B	Corporate Misconduct; Contemporary issues	CO2				
	2C	Corporate Governance & Social Responsibility	CO2, CO4				
	Unit 3	Business Ethics					
	3A	Introduction to Business Ethics, Values and Morals	CO4				
	3B	Theories of Ethical Decision Making	CO1, CO2				
	3C	Dilemmas and Corporate Decision Making	CO4, CO5				
	Unit 4	Firm's Strategy & Environment					
	4A	Strategic Management: meaning, types, levels of strategy; competitive advantage etc.	CO1, CO2				
	4B	Strategic management approaches, perspectives and model	CO1, CO2				

4C	Scanning the External cultural, Technological		ent – Political, Economic, Socio- etc.	CO1, CO2			
Unit 5	Strategy Formulat	ion					
5A	Analysis of Industry	-porter model,	evolution of industry	CO1, CO 5			
5B	5B Introduction to Corporate strategies						
5B	Introduction to Busi	Introduction to Business Strategies; Value Chain Analysis					
Mode of examination	Theory	Гheory					
Weightage	CA	MTE	ETE				
Distribution	30%	20%	50%				
Text book/s*	A C Fernando, "Bu Pub. Strategic Manageme						
Other References	Sandeep Goel, "Cor	•					

### **Mapping of COs with POs (program objectives)**

POs	PO1	PO2	PO3	PO4	PO5	PO6	PSO	PSO	PSO
COs							1	2	3
CO1	3	1	1	2	3	1	2	2	2
CO2	2	3	2	3	2	3	3	3	2
CO3	1	3	1	3	1	2	2	2	1
CO4	2	1	2	3	1	2	2	2	1
CO5	1	1	1	3	1	1	1	2	2
		2	1	3	1	2	2	2	2

# **COURSE MODULES:**

## **SEMESTER THIRD**

School: SBS		Batch : 2020-22
Prog	gram:	Current Academic Year: 2021-22
Branch:		Semester: 3
1	Course Code	MCM 201
2	Course Title	Applied Research Methodology
3	Credits	4
4	Contact	3-0-2
	Hours	
	(L-T-P)	
	Course Type	Compulsory

5	Course	To interpret and analyze a research problem						
	Objective	To apply some tools and techniques of statistical inference	ce to research					
		problems for decision making						
		To provide understanding for extracting appropriate information from a						
		research problem so as to perform a hypothesis test						
		To interpret outputs given by some statistical tools						
6	Course	The students will be able to :						
	Outcomes	CO1: Frame a research problem and infer an appropri	ate statistical					
		technique that may be applied to it to meaningful insight						
		CO2: Explain and setup the null and alternative hypotheses	correctly					
		co3:Apply hypothesis testing techniques to research proble	ms / issues					
		CO4: Ddemonstrate basic knowledge and understanding of	f data analysis					
		and interpretation in relation to the research process.						
		cos:Choose the appropriate tool and technique for a resear	ch problem					
7	Course	Research Methods equips students with the skills to	develop and					
	Description	undertake a research dissertation. It provides the theoretica	l and practical					
	-	preparation for business research The course covers the n	ecessary skills					
		and requirements for a literature review, qualitative and	d quantitative					
		methods, and a research proposal in addition to the pragm	atics of ethics					
		and project management. Peer review, skill development v	vorkshops and					
		practice exercises are the key learning strategies.						
8	Outline syllabu	ıs	CO Mapping					
	Unit 1	Introduction to Research and Scaling						
	Α	Introduction to Research: What is research, Types of	CO1					
		research, Problem identification, Research Design-						
		Exploratory and Descriptive, Formulation of research						
		design, Writing of research proposals, Research report,						
		Impact factor of research journals, Citation Index of						
		research papers, Plagiarism, Copy right, patents and						
		intellectual property right						
	В	Attitude Measurement and Scaling: Types of	CO1					
		Measurement, Classification of scales, Single Item Vs.						
		Multiple Item Scale, Comparative Vs. Non-Comparative						
		scale, Measurement error						
	С	QuestionnaireDesigning: Criterion, Types of	CO1					
		questionnaire, types of questions, Testing reliability and						
		validity , Pilot testing						
	Unit 2	Hypothesis Testing						
	Α	Formulation of null and alternative hypothesis, Level of	CO1,					
		Significance, Type I ,Type II errors, Steps for hypothesis	CO2,CO3					
		testing, One tail and Two tailed tests						
	В	Parametric Tests: Test concerning single mean-Population	CO1,					
L		variance known and unknown , Tests concerning single	CO2,CO3					
•								

	' '	Test concerning proportions,	ng difference between tw F-test	0				
С			ying out aforesaid parametr	ic CO1, CO2,CO3, CO5				
Unit 3	3 ANOVA							
Α	Introduction-\	What is ANOVA	? One Way ANOVA	CO1, CO2				
В	•		OVA-One observation per cell, Two Way han one observation per cell					
С	Applying Excel Case Study:	plying Excel/SPSS for ANOVA; se Study:						
Unit 4	Non Parametr	ric Tests						
А	and by using S		of fit, Run Test –Theoretical Test-One sample and tw using SPSS	•				
В	Mann-Witney Smirnov Test	U test, Krus	kal-Wallis test, Kolmogrov	- CO1, CO2,CO3				
С	Applying Excel Case Study:	plying Excel/SPSS for non-parametric test						
Unit 5	Multiple Corre	elation And Re	egression Analysis					
Α	Correlation, N Partial Correla Correlation Ar	Correlation:Introduction, Quantitative estimate of a Linear Correlation, Multiple Scatter Plot, Bivariate Correlation, Partial Correlation Correlation Analysis using Excel/SPSS Case Study: Salary Package of fresh graduates from B-Schools in India.						
В	Assumption, N significance of regression equ	<b>Regression:</b> Introduction, Standard Multiple Regression Assumption,Multiple regression model ,Test of significance of Regression Parameters ,Goodness of fit of regression equation, Coefficient of Determination, Uses of regression analysis in prediction						
С	_	alysis using Exc avings and Loa	cel/SPSS; ns Association-Profit margin	CO1,CO4				
Mode of examination	Theory and Pr	actical						
Weightage	CA	MTE	ETE					
Distribution	30%	20%	50%					
Text book/s*		l .	lethodology: Methods an	d				
•	Techniques, 4							
Other			Research Methodology and					
References		•	n, ,V K Publications (1					
 	5 5.5							

December 2008)	
2. Sekaran Uma, and Bougie Roger, Research Methods for	
Business, A Skill Building Approach, Wiley India.	

POs	PO1	PO2	PO3	PO4	PO5	PO6	PSO1	PSO2	PSO3
COs									
CO1	2	2	2	2	2	1	2	2	2
CO2	2	2	2	2	1	1	2	2	2
CO3	2	2	2	2	2	1	2	2	2
CO4	2	2	2	2	2	1	2	2	2
CO5	2	2	2	2	2	1	2	2	2
	2	2	2	2	2	1	2	2	2

School: School of Business Studies		Batch : Masters in Commerce 2020-22			
Program: M.Com		Current Academic Year: 2021-22			
Bra	nch:	Semester: III			
1	Course Code	MCM 202			
2	Course Title	Advanced Corporate Laws			
3	Credits	4			
4	<b>Contact Hours</b>	4-0-0			
	( <b>L-T-P</b> )				

	Course Type	Compulsory
	Course	<b>Attendance:</b> Students are required to have a minimum of 65% regular attendance
	Requisite	in this course during the term. Those who fall short of attendance are not able to
		clear this course. Those students who do not meet the attendance requirement will
		not be allowed to sit in examinations.
5	Course Objective	In view of increasing emphasis on adherence to norms of good corporate governance, Company Law assumes an added importance in the corporate legislative milieu, as it deals with structure, management, administration and conduct of affairs of Companies. Further in view of the important developments that have taken place in the corporate sector after the introduction of The Indian Companies Act, 2013 the course is designed to understand the formation, management and other activities of the companies. Important regulations pertaining to the issue of shares and the capital raising have come into force. This course aims to impart the students, the corporate management, control, possible abuses, the remedies and government regulation of corporate business and winding up of companies.
6	Course Outcomes	The student will be able to CO1: <b>Define &amp; describe</b> the basic rules and concepts of corporate law, such as separate legal personality, limited liability, and the duties of company directors & decision making forums.  CO2: <b>Identify different</b> types of relationships amongst business entities and & understanding accounting procedures for financial reporting purposes & fulfilment of compliance requirements to be adhered by a Company in relation to preparation and reporting of Financial statements as per Schedule III.  CO3: <b>Discover &amp; appraise</b> strategic, legal, and Corporate governance issues associated with establishing inter-collaborative relationship with the stakeholders.  CO4: <b>Explain &amp; analyze</b> the ways corporations finance their activities — including the relationship between debt and equity finance, shares, debentures (including security interests.  CO5: <b>Evaluate &amp; and appreciation</b> of the political, socio-economic and technical context of Corporate Laws and the development of Corporate Law in response to political, socio-economic and technical change.
7	Course Description	To give an insight into the advanced level Corporate Laws concepts and Governance principles to prepare the Students to gain expertise in understanding the working & administration of Companies and related requirements as per the Indian Companies Act, 2013 accounting guidelines/notifications.
8		Outline syllabus
	Unit 1	Introduction to Indian Company Law, Principles & Concepts
	A	Jurisprudence of Company Law; Meaning, Nature, Features of a CO1, CO2

Introduction to Indian Corporate Laws	company; Formation of a Company, MOA & AOA,	
B Backround of Corporate Laws	Judicial acceptance of the company as a separate legal entity; Concept of Corporate Veil, Doctrine of Indoor Management.	CO1, CO2
C Key Concepts of the Indian Companies Act,2013.	Applicability of Companies Act; Definitions and Key Concepts under the Indian Companies Act, 2013.	CO1, CO2,
Unit 2	Share Capital of the Company & Dividend Distribution	
A Introduction to Share Capital & its types	Meaning and types of Capital, Prospectus, Offer for sale Issue of securities at a Premium, Prohibition to Issue the shares at discount, Concept of allotment of securities, What is a share certificate. Employee Stock Option Scheme, Issue of shares on Preferential basis, Private Placement of Shares, Bonus Shares, Sweat Equity Shares 68 Buy Back of Securities, Reduction of Share capital	CO3,CO4
B Debt Capital and its issuance	Debentures, Borrowing, Types of Borrowings, Debentures, Kinds of debentures, Broad Regulatory Framework for Debt Securities.	CO3,CO4
C Divident declaration & payment	Introduction, Meaning and Definition of Dividend, Unpaid Dividend Account, Investor Education and Protection Fund Procedure for declaration and payment of interim dividend, Procedure for declaration and payment of final dividend	CO3,CO4
Unit 3	Directors & Key Managerial Personnel & their Remuneration	
A Management of Companies	Introduction ,Director Identification Number , Types of Directors ,Appointment/ reappointment, disqualifications, vacation of office, retirement, resignation and removal, and duties of directors , Disqualifications for appointment of director Removal of directors, Vacation of office by director ,Resignation of directors ,Rights and duties of directors ,Loans to directors	
B Appointment related Provisions	Appointment of key managerial personnel, Appointment of managing director, whole-time director or manager, Officer in default, Company secretary appointment, role and responsibilities, Role & responsibilities of company secretary, Removal of company secretary, Functions of company secretary, Remuneration of managerial personnel.	CO2,CO3
C Remuneration of Directors	Remuneration of managerial personnel Disclosures by a director of his interest, Register of directors and key managerial personnel and their shareholding.	CO3,CO4

Unit 4	Collective Decisi		
A		the meetings of the Board ,Meetings of	CO4,C05,CO
Collective		on of notices for meetings of	· ·
Decision	_	ard , Agenda of Board/Committees	
making		Meeting ,Quorum for Board Meetings	
forums -		sing of Resolution by Circulation	
Introduction			
В	Annual General Meeting,	Extraordinary General Meeting, Class	CO4,CO5,CO
Annual	_	ions, Resolutions and Agreements to be	6
General	filed with the Registrar.	8	
Meeting &			
related			
Compliance			
С	Notice of Meeting Conte	nts of Notice ,Notice through Electronic	CO4,C05,CO
Meeting		eceive Notice, Statement to be annexed	6
procedures		Statement ,Quorum for Meetings	O
procedures	1	irman of Meetings Proxies Voting	
	Demand for Poll Postal Ba		
Unit 5		tion, Winding Up & Miscellaneous	
A	)	merger/ amalgamation ,Provisions of	CO3,CO4,CO
Corporate	Companies Act, 2013	Power to Compromise or make	5,
Restructuring		rs or creditors, Power of the Tribunal to	<i>J</i> ,
Restructuring		· · · · · · · · · · · · · · · · · · ·	
		angement, Merger and amalgamation of	
		amalgamation of certain companies,	
		of a company with a foreign company,	
В		shareholders dissenting from scheme. ,Winding up by the Tribunal, Voluntary	CO3,CO4,CO
	1	gistered valuers, preferential payments.	
Winding up and	winding up, Overview of reg	gistered valuers, preferential payments.	5,
Dissolution			
Dissolution	Secretarial Audit Role	of Company Secretary , Need for	CO3 CO4 CO
C		Report Board's Report, Disclosure in	5,
Miscellaneous		Companies Act, 2013, Approval of the	5,
provisions	_ = =	the Board's Report, Procedure for	
under the	preparation of board's repo	± ·	
Companies		it, Aimuai Return	
Act,2013.			
Mode of	Theory		
examination	Incory		
Weightage	CA MTE	ETE	
Distribution	30% 20%	50%	
Text book/s*		Laws Mukherjee &Hanif- J.R.Monga-	
Text book/s.	Fundamentals of corporate		
	Corporate Laws-ICSI	Land Grown and Gupta, Navanecu	
Other		JRNALS, JOURNAL ON MODERN DAY	
References		S, ACCOUNTING STANDARDS ISSUED	
References			

	BY ICAI	

POs	PO1	PO2	PO3	PO4	PO5	PO6	PSO1	PSO2	PSO
COs									3
CO1	2	1	1	2	-	2	1	2	-
CO2	2	1	2	-	-	-	-	1	-
CO3	-	-	2	2	2	2	2	2	2
CO4	-	-	2	2	1	2	1	2	2
CO5	1	1	1	2	1	1	-	1	-
	1	1	2	2	1	2	1	2	2

Scho	ool: School of	Batch: 2020-22
Busi	ness Studies	
Prog	gram: MCOM	Current Academic Year: 2021-22
Brai	nch:	Semester: 3
1	Course Code	MCM 203
2	Course Title	E-commerce
3	Credits	4
4	Contact	4-0-0
	Hours	
	(L-T-P)	

	Course Status	Compulsory							
5	Course	This postgraduate course is designed at imparting to the student	ents a general						
	Description	understanding of the fundamentals and practices of the e-con	nmerce						
	_	methods							
6	Course	1. To impart to the students an understanding the basics of e-	commerce						
	Objectives	methods.							
	3	2. To make the students develop an understanding of effective	e e-commerce						
		challenges decision-making							
		3. To help the students understand the theories of the modern-day e-							
		commerce environment.	•						
7	Course	The student will be able to							
	Outcomes								
		CO1: identify and describe key e-commerce concepts, theori-	es, and						
		techniques for analyzing a variety of e-commerce situations.							
		CO2: explain the e-commerce characteristics and the nature of	of competition						
		in such markets							
		CO3: interpret the insight and knowledge base of the various							
		concepts that are driving the e-commerce process model with	customers as						
		studying perspective							
		CO4: analyse EDI Electronic data interchange & security sys	stems and its						
		relevance of e-commerce							
		CO5: avaluate the futuristic trands in a given a commerce sit	notion with						
		CO5: evaluate the futuristic trends in a given e-commerce sit technical web designing issues.	uation with						
		technical web designing issues.							
8	Outline syllabu	IS	CO Mapping						
	Unit A	Introduction							
	A 1	Overview of E-commerce; Introduction, E-commerce or	CO1, CO2						
	71 1	Electronic Commerce- An Overview, Electronic	CO1, CO2						
		Commerce – Cutting edge, Electronic Commerce							
		Framework							
	A 2	Evolution of E-commerce: Introduction, History of	CO1, CO2						
		Electronic Commerce, Advantages and Disadvantage							
		of E-commerce,							
	A 3	How the Internet and the web change business: strategy,	CO1						
	AJ	1	CO1 CO1, CO2						
		structure, and process, The Internet: Technology Background, The Internet Today, Internet II- The Future	CO1, CO2						
		Infrastructure, The World Wide Web, The Internet, and the							
		Web: Features							
		11.00.1 Catules							
	Unit B	E-commerce models							
	B 1	E-commerce Business Models, Major Business to	CO1, CO2						

B 2	Business mode	CO2, CO3		
B 3	Infrastructure	e- An Overvie s of e-comm	Introduction, Network ew, The Internet Hierarchy, nerce, Networks layers &	CO2, CO4
Unit C	Security			
C 1	•	eats in the blution.	e-commerce environment,	CO1, CO4
C 2	· ·	policies, Bu nmerce paymer	siness procedures Payment nt system.	CO1, CO4
C 3	Electronic bill	ing presentmer	nt and payment	CO4, CO5
Unit D	Applications			
D 1	Consumer onl Behaviour, Ba Technologies.	CO3, CO4		
D 2	E-tailing intro	CO4		
D 3	Online financi	CO4, CO5		
Unit E	Future			
E 1	Digital market	CO5		
E 2	Introduction to	website desig	gning	CO5
E 3	Social media r	narketing		CO5
Mode of examination	Theory			
Weight	CA	MTE	ETE	
Distribution	30%	20%	50%	
Textbook/s	S. J. Joseph			
Other References	1. Kenneth C. L	audon, E-Comm	nerce: Business, Technology,	

	Society, 4th Edition, Pearson	
	2.Digital Marketing by Dr.Seema Gupta , McGraw Hill,	
	Education Edition 1.	

POs	PO1	PO2	PO3	PO4	PO5	PO6	PSO1	PSO2	PSO3
COs									
CO1	1	1	-	1	1	1	1	1	1
CO2	1	1	1	2	2	1	1	1	1
CO3	1	1	-	1	1	1	1	1	-
CO4	1	1	1	2	1	-	1	1	-
CO5	1	1	1	1	1	1	1	1	1
	1	1	1	1	1	1	1	1	1

School:		Batch: 2020-22						
Prog	gram:	Current Academic Year: 2021-22						
Bra	nch:	Semester: 03						
1	Course Code	MCM 204						
2	Course Title	Advanced Tax Laws						
3	Credits	04						
4	Contact Hours	4-0-0						
	(L-T-P)							
	Course Status	Compulsory						
	Course	<b>Attendance:</b> Students are required to have a <b>minimum of 65%</b> regular						

	Requisite	attendance in this course during the term. Those who fall short	t of attendance
	1	are not able to clear this course. Those students who do not mee	
		requirement will not be allowed to sit in examinations.	
5	Course Objective	To provide an integrated view of direct tax laws to assess and a	oply the laws to
		business decisions.	
6	Course Outcomes	After completing the module, students should be able to:	
		CO 1 : apply the different concepts of Taxation –direct and	indirect and its
		significance in business.	
		CO 2 . domenotrate the marious manifolians of tou lower for	
		CO 2 : demonstrate the various provisions of tax laws for taxable income and tax liability of an employee.	computing the
		taxable income and tax hability of all employee.	
		CO 3: Compute the income under the MAT provisions and no	rmal provisions
		for Corporate assessee;	-
			0
		CO 4 : analyze the special provisions for international taxation procedure	1 & assessment
		procedure	
		CO5: evaluate and monitor the various tax compliances applica	able to business
		entity.	
7	Course	Knowledge of tax is essential for people engaged in any ty	ne of business
,	Description	activity. Tax is a cost on business and tax compliance is the most	
		where business and government come into contact. Governme	
		types of taxes on business namely Direct Taxes and Indirect	-
		Direct Taxes, person who pays the tax and bears the burden of	
		Tax, while in Indirect Taxes, the person who pays the tax and si	
		on the person who consumes the goods or services e.g. G.S.T.	
		has always been a challenging area and is generally found to b	
		difficult to grasp by under graduate students who are new to the in this course students would be well versed with the provisions	
		and apply the laws to business decisions and various compliance	
		and appry the laws to business decisions and various compitance	.s.
8	Outline syllabus		CO Mapping
	Unit 1	Basic framework of direct taxation	CO1
	A	Basics and Definitions - An Introduction of direct Tax,	CO1, CO5,
	Introduction	Difference between Direct & Indirect Tax, Features of direct	
		tax.	
		Introduction of income tax; Assessment Year, Previous Year Agricultural Income, Casual income, person, assessee, Gross	
		Total Income, Total Income	
	В	Determination of Residential Status of an Individual, Firm,	CO1, CO5,
	Residential	- ,,	
	Status of an	Hindu Undivided Family (HUF), Association of Persons (AOPs), Body of Individuals (BOI) etc. Receipt of Income,	
	Assessee	Accrual of Income, Income deemed to accrue or arise in India;	
		Tax incidence on an individual, Firm, Tax Rates and	
1		Computation of Tax	
		•	
	C Tax Planning	Meaning, objectives, per-cautions in tax planning, Limitations of tax planning, Tax evasion, Tax avoidance, Tax	CO1, CO5,

		management, Different areas of tax planning and tax management	
	Unit 2	Employee Remuneration and Tax Planning	CO3
	A	Income Exempt from Tax, Different heads of Income	CO1, CO2,
	Components of	•	CO1, CO2,
	Employee	Meaning of Employee Remuneration, Allowances, Perquisites,	
	Remuneration	etc.	
	В	Valuation of perquisites for tax purposes, Tax treatment of	CO1, CO2,
	Special	Provident Fund; Special provisions for tax planning relating to	CO1, CO2,
	provisions for	Employee's remunerations from the point of view of	
	tax planning	Employee's Tellidictations from the point of view of Employee and Employee.	
	C	Deductions from Salaries, Deduction under section 80C,	CO1, CO2,
	Total Income	Problems on computation of Salary Income.	CO1, CO2,
	and tax	Computation of Taxable Salaries, and tax liability on	
	computation	employee remuneration.	
	Unit 3	Assessment of Companies	CO3
	A	Residential Status and incidence of Tax, Set-off of Losses and	CO1, CO3,
	Companies	Carry forward of Losses in the case of certain Companies;	CO1, CO3,
	Under Income	Deduction available to corporate assessee.	CO 3
	Tax Laws	Deduction available to corporate assessee.	
	B	Computation of tax liability and tax liability of companies;	CO1, CO3,
	Assessment of	Minimum Alternative Tax.	CO1, CO3,
	Companies	Willimum Alternative Tax.	CO3
	Companies	Tay on Income Distributed Profits of demostic companies	CO1, CO3,
		Tax on Income Distributed Profits of domestic companies - Dividend tax – When the additional tax should be paid? Basis	CO1, CO3,
		_	COS
i	Digtwibuted		
	Distributed Profits	of charge; Deemed Dividend and its Treatment.	
	Profits		COA
	Profits Unit 4	Special Provisions for Taxation	CO4 CO5
	Profits Unit 4 A	Special Provisions for Taxation Business Restructuring	CO4 CO4, CO5,
	Profits Unit 4 A Business	Special Provisions for Taxation  Business Restructuring  a. Amalgamation	
	Profits Unit 4 A	Special Provisions for Taxation  Business Restructuring  a. Amalgamation  b. Demerger	
	Profits Unit 4 A Business	Special Provisions for Taxation  Business Restructuring  a. Amalgamation	
	Profits Unit 4 A Business	Special Provisions for Taxation  Business Restructuring  a. Amalgamation  b. Demerger	
	Profits Unit 4 A Business	Special Provisions for Taxation  Business Restructuring  a. Amalgamation  b. Demerger  c. Slump sale	
	Profits Unit 4 A Business	Special Provisions for Taxation  Business Restructuring  a. Amalgamation  b. Demerger  c. Slump sale  d. Conversion of sole proprietary business to	
	Profits Unit 4 A Business	Special Provisions for Taxation  Business Restructuring  a. Amalgamation  b. Demerger  c. Slump sale  d. Conversion of sole proprietary business to company	
	Profits Unit 4 A Business	Special Provisions for Taxation  Business Restructuring  a. Amalgamation  b. Demerger  c. Slump sale  d. Conversion of sole proprietary business to company  e. Conversion of firm into company	
	Profits Unit 4 A Business	Special Provisions for Taxation  Business Restructuring  a. Amalgamation  b. Demerger  c. Slump sale  d. Conversion of sole proprietary business to company  e. Conversion of firm into company  f. Conversion of private limited company / unlisted	
	Profits Unit 4 A Business Reorganization	Special Provisions for Taxation  Business Restructuring  a. Amalgamation  b. Demerger  c. Slump sale  d. Conversion of sole proprietary business to company  e. Conversion of firm into company  f. Conversion of private limited company / unlisted public company into LLP	CO4, CO5,
	Profits Unit 4 A Business Reorganization	Special Provisions for Taxation  Business Restructuring  a. Amalgamation  b. Demerger  c. Slump sale  d. Conversion of sole proprietary business to company  e. Conversion of firm into company  f. Conversion of private limited company / unlisted public company into LLP  Income Computation and Disclosure Standards (ICDS)	CO4, CO5,
	Profits Unit 4 A Business Reorganization  B ICDS & Double	Special Provisions for Taxation  Business Restructuring  a. Amalgamation  b. Demerger  c. Slump sale  d. Conversion of sole proprietary business to company  e. Conversion of firm into company  f. Conversion of private limited company / unlisted public company into LLP  Income Computation and Disclosure Standards (ICDS) provisions for relief in respect of double taxation and	CO4, CO5,
	Profits Unit 4 A Business Reorganization  B ICDS & Double	Special Provisions for Taxation  Business Restructuring  a. Amalgamation  b. Demerger  c. Slump sale  d. Conversion of sole proprietary business to company  e. Conversion of firm into company  f. Conversion of private limited company / unlisted public company into LLP  Income Computation and Disclosure Standards (ICDS) provisions for relief in respect of double taxation and	CO4, CO5,
	Profits Unit 4 A Business Reorganization  B ICDS & Double Taxation Relief	Special Provisions for Taxation  Business Restructuring  a. Amalgamation  b. Demerger  c. Slump sale  d. Conversion of sole proprietary business to company  e. Conversion of firm into company  f. Conversion of private limited company / unlisted public company into LLP  Income Computation and Disclosure Standards (ICDS) provisions for relief in respect of double taxation and Avoidance Agreements (Sec. 90, 90A and 91)	CO4, CO5,
	Profits Unit 4 A Business Reorganization  B ICDS & Double Taxation Relief  C	Special Provisions for Taxation  Business Restructuring  a. Amalgamation  b. Demerger  c. Slump sale  d. Conversion of sole proprietary business to company  e. Conversion of firm into company  f. Conversion of private limited company / unlisted public company into LLP  Income Computation and Disclosure Standards (ICDS) provisions for relief in respect of double taxation and Avoidance Agreements (Sec.90, 90A and 91)  Special Provisions relating to Non-residents; Advance Ruling,	CO4, CO5,
	Profits Unit 4 A Business Reorganization  B ICDS & Double Taxation Relief  C Tax on Non-	Special Provisions for Taxation  Business Restructuring  a. Amalgamation  b. Demerger  c. Slump sale  d. Conversion of sole proprietary business to company  e. Conversion of firm into company  f. Conversion of private limited company / unlisted public company into LLP  Income Computation and Disclosure Standards (ICDS) provisions for relief in respect of double taxation and Avoidance Agreements (Sec.90, 90A and 91)  Special Provisions relating to Non-residents; Advance Ruling,	CO4, CO5,
	Profits Unit 4 A Business Reorganization  B ICDS & Double Taxation Relief  C Tax on Non- Residents &	Special Provisions for Taxation  Business Restructuring  a. Amalgamation  b. Demerger  c. Slump sale  d. Conversion of sole proprietary business to company  e. Conversion of firm into company  f. Conversion of private limited company / unlisted public company into LLP  Income Computation and Disclosure Standards (ICDS) provisions for relief in respect of double taxation and Avoidance Agreements (Sec.90, 90A and 91)  Special Provisions relating to Non-residents; Advance Ruling,	CO4, CO5,
	Profits Unit 4  A Business Reorganization  B ICDS & Double Taxation Relief  C Tax on Non- Residents & GAAR	Special Provisions for Taxation  Business Restructuring  a. Amalgamation  b. Demerger  c. Slump sale  d. Conversion of sole proprietary business to company  e. Conversion of firm into company  f. Conversion of private limited company / unlisted public company into LLP  Income Computation and Disclosure Standards (ICDS) provisions for relief in respect of double taxation and Avoidance Agreements (Sec.90, 90A and 91)  Special Provisions relating to Non-residents; Advance Ruling, GAAR	CO4, CO5, CO4, CO5,
	Profits Unit 4  A Business Reorganization  B ICDS & Double Taxation Relief  C Tax on Non- Residents & GAAR Unit 5	Special Provisions for Taxation  Business Restructuring  a. Amalgamation  b. Demerger  c. Slump sale  d. Conversion of sole proprietary business to company  e. Conversion of firm into company  f. Conversion of private limited company / unlisted public company into LLP  Income Computation and Disclosure Standards (ICDS) provisions for relief in respect of double taxation and Avoidance Agreements (Sec.90, 90A and 91)  Special Provisions relating to Non-residents; Advance Ruling, GAAR	CO4, CO5,  CO4, CO5,
	Profits Unit 4 A Business Reorganization  B ICDS & Double Taxation Relief  C Tax on Non- Residents GAAR Unit 5 A	Special Provisions for Taxation  Business Restructuring  a. Amalgamation  b. Demerger  c. Slump sale  d. Conversion of sole proprietary business to company  e. Conversion of firm into company  f. Conversion of private limited company / unlisted public company into LLP  Income Computation and Disclosure Standards (ICDS) provisions for relief in respect of double taxation and Avoidance Agreements (Sec.90, 90A and 91)  Special Provisions relating to Non-residents; Advance Ruling, GAAR  Tax Management  Payments covered by TDS Schemes	CO4, CO5,  CO4, CO5,

B Advance payment of tax	Tax collection source. Tax compliant source. Liability to adv Due dates of particular tax compliants	CO1, CO 5					
C Filing of Return & Assessments	should be file	Time for filing return of income, E-filing; When return of loss should be filed? Types of Return, Interest and Penalties on default. Collection and Recovery of Taxes; Refunds					
Mode of examination	Course Evaluat	tion					
Weightage	CA	MTE	ETE				
Distribution	30%	20%	50%				
Text book/s*	Approx Publica 2. C.A. Beginn	ach to Income ations Pvt.Ltd.  Kamal Garg, ner's Guide to	Dr Ravi Gupta: Simplified Tax (A.Y. 2020 -21); Flair Neeraj Kumar Sehrawat; Goods & Services Tax; Bharat Jew Delhi (2020 edition)				
Other References	1. C.A. M. Bharat Law Ho 2. Dr. Vinod K Guide to Incom Taxmann Pub A.Y. 2020 -21) 3. Direct 1 4. V.Balac ( Eastern Ecom						

## **Program Outcome Vs Course Outcomes Mapping Table**

POs	PO	PO	PO	PO	PO	PO	PSO	PSO	PSO
COs	1	2	3	4	5	6	1	2	3
CO1	2	2	1	1	-	1	2	2	2
CO2	2	2	2	1	-	1	2	3	2
CO3	3	3	3	1	-	-	2	3	2

CO4	2	3	3	1	-	1	2	3	2
CO5	1	2	2	-	-	1	2	2	1
CO 6	2	1	2	2	2	1	2	3	2
	2	2	2	1	-	1	2 3	2	

- 1-Slight (Low) 2-Moderate (Medium) 3-Substantial (High)

Scho	ool:	Batch: 2020-22
Prog	gram:	Current Academic Year: 2021-22
Brar	nch:	Semester: III
1	Course Code	MCM 205
2	Course Title	Management of Financial Services
3	Credits	4
4	Contact Hours	4-0-0
	(L-T-P)	

	Course Status	GE					
5	Course	1. To acquaint the students with theoretical and conceptual know	ledge of				
	Objective	financial services and products.					
	-	2. To highlight the importance of various financial services and product	s offered				
		ne Indian economy.					
		3. To comprehend how the financial services industry (Insurance, Mutu-	al Funds,				
		Depositories, Merchant Bankers, Portfolio Managers, Merchant Bankers)	interact.				
		4.To explain the role of regulatory bodies in the financial services industri	y.				
6	Course	On completion of this module the student will be able to:					
	Outcomes	CO1. Describe the various fund based as well as non-fund based	financial				
		services.					
		CO2. Interpret the suitability of different financial services and re-	egulatory				
		requirements.					
		CO3: Differentiate the relevance and requirement of various financial ser					
		CO4: Evaluate the financial services offered by variety of financial in	stitutions				
		for suitability and appropriateness in meeting consumer needs CO5: Integrate a plan for efficient use of financial services as per the	austomor				
		requirement.	customer				
7	Course	Financial services are the economic services provided by the finance	industry				
,	Description	which includes a variety of business that manage money. There is a					
	Bescription	challenge among the financial services providers due to intense compet					
		expectations of users. This course introduces broad range of financial					
		offered, its appropriateness in meeting consumer needs, the role of intern					
		and the regulatory bodies in the Indian financial system.					
8	Outline syllabu						
8.01	Unit A	Introduction to Financial Services					
8.02	Unit A Topic 1						
		Characteristics, Constituents of Financial Services Market.	CO1				
8.03	Unit A Topic 2	V A	CO1,				
		Emerging Trends in Financial Services, Growth of Financial	CO2				
		Services in India and constraints in growth of financial services.	~~-				
8.04	Unit A Topic 3		CO2				
0.05	II. '. D	functions andRole of RBI, SEBI.					
8.05	Unit B	Depository and Depository Core Services	002				
8.06	Unit B Topic 1	Stock Broking – meaning, types of stockbrokers, sub-brokers;					
0.07	I Inia D. Tania O	stock broking in India, e-broking – meaning, Indian experience.	CO3				
8.07	Unit B Topic 2		CO2,				
		services, Advantages of depository system; Functioning of depository system; Depositories in India – NSDL & CSDL.	CO3				
8.08	Unit B Topic 3		CO2,				
0.00	Clift B Topic 3	meaning; obligations and responsibilities of custodians; code of	CO2,				
		conduct	CO3				
8.09	Unit C	Mutual Funds, Insurance and Portfolio Management Services					
8.10	Unit C Topic 1		CO3,				
	r	disadvantages and Classification of mutual fund schemes, State of	CO4				
		mutual funds in India. Distribution channels of Mutual Funds in					
		India.					
8.11	Unit C Topic 2	Insurance Services- Concept, Types of Insurance - Life Insurance	CO3,				
		Products- Traditional and ULIPs, Role of IRDA.	CO4				
8.12	Unit C Topic 3	Portfolio Management Services - Meaning, Importance,	CO3,				

		Objectives, Strategies, Types of Strategies – Passive & Active	CO4,
2.12		Strategies, Role of Portfolio Managers.	CO5
8.13	Unit D	Banking and Merchant Banking	
8.14	Unit D Topic 1	Banking: Definition, Role of Commercial Banks: Primary	CO3,
		functions, Retail Banking products and services; Introduction to	CO4
		Consumer Finance.	
8.15	Unit D Topic 2	Modern Banking: Introduction, modern banking services: Debit	CO1,
		Cards, Credit Cards, Mobile Banking, e Banking.	CO3,
			CO4,
8.16	Unit D Topic 3	Merchant Banking – Meaning, nature and functions; merchant	CO3,
		banking in India, role in issue management.	CO4
8.17	Unit E	Other Financial Services	
8.18	Unit E Topic 1	Leasing and Hire Purchase: Meaning of lease, Leasing and Hire	CO1,
		Purchase, Evaluation of Lease transaction, Types of lease-	CO3,
		operating lease, financing lease and their implication.	CO5
8.19	Unit E Topic 2	Factoring and Forfaiting: Meaning, importance, process and types.	CO1,
			CO3,
			CO4
8.20	Unit E Topic 3	Introduction to Securitization, Venture Capital, Loan Syndication,	CO1,
		Credit rating.	CO4,
			CO5

Mode of	Theory				
examination					
Weightage	CA	MTE	ETE		
Distribution	30%	20%	50%		
Text book/s*	SiddaiahThummuluri – Financial Services (Pearson)				

### **References:**

- LalitK.Bansal Merchant banking & Financial Services Unistar Books pvt
- Khan M Y Financial Services (Tata Mc Graw Hill)
- Machiraju H R Indian Financial System (Vikas Publishing House Pvt. Ltd)
- Bhole L M Financial Institutions and Markets (Tata McGraw-Hill)
- Ramagopal C Rama Management of Financial Services (Vikas Publishing House Pvt. Ltd.)
- Gurusamy R Financial Services & Markets (Thomson)
- Pathak Bharati.V The Indian Financial System (Pearson)
- Batra G S Financial Services and Markets (Deep & Deep Publications Pvt. Ltd.)
- NCFM Modules (www.nseindia.com)
- www.sebi.org.in
- www.rbi.org.in

#### **Program Outcome Vs Course Outcomes Mapping Table**

POs	PO1	PO2	PO3	PO4	PO5	PO6	PSO1	PSO2	PSO3
COs									
CO1	2	1	2	-	-	-	2	1	1
CO2	2	2	2	-	-	2	2	2	2
	_	_	_				_	_	
CO3	2	2	2	-	-	-	2	2	3

CO4	2	2	2	-	-	-	2	2	3
CO5	2	2	2	-	2	-	2	2	3

Average 2 2 2 - - - 2 2 2

1-Slight (Low) 2-Moderate (Medium) 3-Substantial (High)

School: SBS	Batch: 2020-22
Program:	M.Com

		Semester: III					
1	Course Code	MCP 201					
2	Course Title	Personality Development					
3	Credits	2					
4	Contact	0-1-2					
	Hours						
	(L-T-P)						
	Course	Compulsory/ Practical					
	Status						
5	Course	The objectives are to:					
	Objective	1. Groom the personality of students					
		2. Improve their soft skills					
		3. understand themselves					
		4. Hone their professional communication enables them to skills.					
		5. holistic development of students and improve their employability skills enhance					
6	Course	The students will be able to:					
	Outcomes	CO1: Know their overall personality					
		CO2: Identify their strengths & weaknesses					
		CO3: Communicate effectively at workplace.					
		CO4: express and present themselves effectively in business situations					
		CO5: The student should be able to develop intrapersonal, and interpersonal skills					
		and be an effective goal oriented team player.(Create)					
7	Course	To enhance the holistic development of students and improve their					
	Description	skill and performing them in order to train them comprehensively in employability					
		skills so that they could make their way in different business and corporate					
0	O-41: C-41-1-	environments.					
8	Outline Syllab						
	Unit 1	Personality Development	COI				
	A	Definition & importance of Personality	CO1				
	B C	Determinants & Characteristics of Personality  Stages & Different Models of Personality	CO1, CO2				
	Unit 2	Stages & Different Models of Personality  Soft Skills Development	CO1, CO2				
		Soft Skills Development Need, Introduction& Importance of Soft Skills	CO1, CO2,				
	A B	Comparison of Hard & Soft Skills	CO2,				
	С	How to Develop & Improve Soft Skills	CO2, CO4				
	Unit 3	Self Discovery& Goal Setting	002,004				
	A	Self Discovery-What comprises it?	CO3,CO1				
	В	Difference between Wishes, dreams & Goals	CO3				
	C	Why Set Goals? How to use Positive Affirmations in Goal Setting?	Co2, CO3				
	Unit 4	Positive thinking & Attitude					
	A	Positive Thinking	CO4,CO1.				
			CO2				
	В	How to Develop Positive Thinking?	CO4,CO1				
	С	How to Drive out Negative Thinking & Attitude?	CO4,CO5				
	$\sim$						

A	Introduction, Imp	ortance & Type	es of Presentation	CO1,CO2,
В	Essentials of a Pr	resentation		,CO1,CO2
С	Strategies for an	Effective Preser	ntation	CO5,CO4,
	-			CO2
Mode of	Practical/Viva			
examination				
Weightage	CA	MTE	ETE	
Distribution	60		40	
Text book/s*	<ul> <li>Personal</li> </ul>	ity Developmen	t by B N Gosh,Mc Graw Hill	
Other	News Papers,	Audio Visual	Aids(TV, Radio, Internet, Social	
References	Media,etc)			

PO	PO1	PO2	PO3	PO4	PO5	PO6	PSO1	PSO2	PSO3
COs									
CO1	1	1	2	1	2	1	2	2	-
CO2	-	1	2	2	3	2	1	-	1
CO3	1	-	2	-	1	2	-	2	-
CO4	1	2	1	1	3	-	2	1	2
CO5	1	1	2	1	2	1	1	-	1
	1	1	2	1	2	2	1	1	1

School: SCHOOL OF BUSINESS STUDIES (MBA-1) Batch : 2020-22

# COURSE MODULES: SEMESTER FOURTH

	Program:	M.COM Current Academic Year: 2021-22
	Branch:	Semester: IV
1	Course	MCM 207
	Code	
2	Course	Goods and Service Tax
3	Title Credits	4
4	Contact	4-0-0
7	Hours	
	(L-T-P)	
	Course	Compulsory
	Status	
5	Course	1.To provide basic knowledge about GST and Custom laws under different provisions of the
	Objective	Goods and Service tax in India
		2. Describe the overview of GST and its implications
		3. Computation and analysis of input tax credit
		4. Examine and Valuation of GST
		5. Demonstrate the various provisions of tax laws for Customs
6	Course	1. To enable the students to learn the concepts indirect tax and GST from the pre-GST
	Outcomes	period to post- GST period.
		2. Importance of indirect taxes (GST) in the Indian and global economy and its
		contribution to the economic development.
		3. To comprehend the principles of taxations, objectives of taxes and its impact, shifting
		and incidence process of indirect taxes in the market orientated economy.
		4. Implications of GST on the taxable capacity consumers, dealers and of the society at
		large and its changes.
		5. To make them to be a tax consultant in preparing the tax planning, tax management.
		Payment of tax and filing of tax returns.
7	Course	The learning Goods and Services Tax (GST) enables the commerce students and the business
	Description	community to ease interaction with GST authorities. Especially for the students it will give
		the scope for self-employment as well as for getting good jobs of the competitive market.
		The proposed course will definitely helpful to gain the benefits of studying GST. The lectures
		will provide the students with knowledge and skills to describe and explain the application of
		Goods and Services Tax in business practices.
		This course is also helpful to gain 4 credits in their academics and which will also build their
		strong academic records.

7	Outline syllabus:	CO	
	·		

				MAPP ING
7.01	M.COM A	Unit A	Introduction of Indirect Taxation and GST – (4L + 1W)	
		Unit A -1	Background of indirect tax, Difference between Direct &	CO-1
			Indirect Need for GST in India, Taxes/Duties to be	
	M.COM	Introduction	Subsumed in GST, its Advantages, Features of GST,	
7.02	A1			
		Unit A – 2	GST in India: An Introduction, How it Works & its	CO-1
7.02	M.COM.A	Understanding	Advantages, Features of GST, Models of GST.	
7.03	2	Models of GST	Compared to the second	CO 1
	M.COM.A	Unit $A - 3$ <b>Types</b> and	Structure and type of taxes, Exemption from tax	CO-1
	3	Types and exemptions		
7.04		exemptions		
7.05	M.COM.B	Unit B	Overview of GST — (4L + 2W)	
	M.COM.B	Unit B – 1	Rate of GST, Liability of the tax payer	CO-2-3
7.06	1	Rate and liability	• • •	
		Unit B – 2	Basic Concepts - Supply, Composite and Mixed	CO-2-3
		Understanding of	supplies, Time and Value of Supply; Charge of tax	
	M.COM.B	composite and		
7.07	2	mixed supply		GO 2 2
	M.COM.B	Unit B – 3	Registration process and purpose of registration, How to	CO-2-3
7.08	3	Registration	fill the registration Form with practical case study	
7.08	M.COM.C	process Unit C	Levy and exemption from tax-(4L+3W)	
	WI.COMI.C	<u>om c</u>	Levy and exemption from tax-(4L+3w)	
7.09				
	M.COM.C		Input tax credit- meaning and process, Who can claim IT,	C0-2-4
	1	17	What can be claimed as ITC. Calculation of input credit	
7.10		Unit C – 1	tax. Exemption from GST	
7.10	M.COM.C	Input tax credit Unit C – 2	Reversal of Input Tax Credit, Reconciliation of ITC,	C0-2-4
	2	Reversal of input	Documents required for claiming ITC	C0-2-4
7.11	2	tax credit	Documents required for claiming 11°C	
	M.COM.C		Input Service Distributors- Concept of Input Service	C0-4
	3	Unit C – 3	Distributor, Legal Formalities for an ISD, Distribution of	
		In put service	Credit	
7.12		Distribution		
7.13	M.COM.D	Unit D	Valuation and payment of GST (6L)	
	M.COM.D	Unit D – 1	CGST, SGST and IGST, valuation rules, calculation of	CO-2-5
7.1.	1	CGST, SGST and	CGST and SGST	
7.14	MCOMP	IGST	CCT	CO 2
	M.COM.D	Unit D – 2 GST	GST on services industry, service rate, impact of GST on	CO-2-
	2	On Service	services industries	3-5
7.15		Industry		
1.13	M.COM.D	Unit D – 3	GST billing and return filing andDue dates	C02-3-
7.16	3	Billing and return	OD 1 omnig and return ming and Due dates	5
			Custom Law (6L + 2 W)	
7.17	M.COM.E	Unit E	<b>Custom Law-</b> – (6L + 2 W)	

	M.COM.E	Unit E	L-1	Basic concepts of Customs Law Nature of custor	n duty,	CO-2-5
	1	Conce	pt o	f   Key Terms used in Custom Law.		
7.18		Custon	n laws			
	M.COM.E	Unit E	1-2	Types of customs duties, Anti-Dumping Duty, Sat	feguard	C0-5
	2	Types	of Custon	<i>t</i> Duty		
7.19		duties				
	M.COM.E	Unit E	3-3	Valuation, Customs Procedures, Import and	Export	CO-5
	3	Valua	tion o	f Procedures, Baggage, Exemptions etc.		
7.20		Custon	n Duties			
	References					
	Text book Nitya Tax Associates: Basics of GST, Taxmann Publications Pvt. Ltd., New Delhi					
	Other reference			C.A.) and Dr. Harsh Vardhan : Illustrated Guide to Goods & aublications Pvt. Ltd., New Delhi	Service	
			S Datey: ind elhi	rect taxes: Law & Practices, Taxmann Publications Pvt. Lt	d., New	
	Navman's Introduction to GST by Dr Himani Guptaf; Shri Navman Publications Aligarh					
Mo exa	ode of amination	Theory/Ju	ıry/Practica	/Viva	Theory	
We	eightage	CA	MTE I	ETE	·	
Dis	stribution	30%	20%	0%		

POs	PO1	PO2	PO3	PO4	PO5	PO6	PSO1	PSO2	PSO3
COs									
CO1	2	2	1	1	1	1	1	1	1
CO2	2	2	2	1	-	1	1	1	1
CO3	2	2	2	1	1	-	1	1	1
CO4	2	2	2	2	-	1	1	1	1
CO5	2	2	2	1	-	-	1	1	1
CO6	2	2	2	1	1	1	1	1	1
	2	2	2	1	1	1	1	1	1

Scho	ol:	Batch: 2020-22									
Prog	ram:	Current Academic Year: 2021-22									
Bran		Semester: 4									
1	Course	MCM 208									
	Code										
2	Course	Security Analysis and Portfolio Management									
	Title										
3	Credits	4									
4	Contact	4-0-0									
	Hours										
	(L-T-P)										
	Course	Compulsory									
	Status										
5	Course	1. To acquaint the students with theoretical and practical backgro	und of fir	nancial							
	Objective	investments.									
		2. To highlight the importance of valuing financial securities									
		3. To comprehend the working knowledge of the methods of calc	culating ris	sk and							
		managing it.									
		4. To adept in developing portfolio of Financial securities and	d measuri	ng its							
_	C	performance.									
6	Course Outcomes	On completion of this module the student will be able to:									
	Outcomes	CO1. Describe the basic concept of investment, securities, security market, risk and return.									
		CO2. Analyse the security's performance through Fundamental	and Tec	hnical							
		analysis	and rec	JiiiiCai							
		CO3: Apply security analysis techniques to select financial securities for									
		investment.									
		CO4: Construct portfolio of financial investments for investors.									
		CO5: Appraise and review portfolio performance.									
7	Course	Security Analysis and Portfolio Management concerns itself with investment in									
	Description	financial assets with specific attention to the returns and risk associated with									
	-	investing in securities. The subject is aimed at providing insight to the various									
		analytical techniques used in evaluation of the various investment	nt opportu	ınities.							
		The course also provides of extension of these concepts to the portfolio of securities									
		and the concept of diversification, management of a portfolio.									
8	Outline sylla										
8.01	Unit A	Introduction to Security Analysis and Portfolio Management	1	1							
8.02	Unit A	Investment: A conceptual framework, Objectives, Investment V/S	1.15	001							
	Topic 1	Speculation, Investment Attributes and Avenues, Meaning of	1-17	CO1							
0.02	TT :, 4	Security- Types of Securities	01.07	001							
8.03	Unit A	Structure of Indian Security markets- An overview, Investment	21-37	CO1							
	Topic 2	Alternatives, Securities and Exchange Board of India – regulatory									
0.04	I Init A	functions and role, Recent development in Securities markets	120	CO1							
8.04	Unit A Topic 3	Understanding the risk and return of a security, Systematic and Unsystematic Risks, Measurement of Risk, Beta Coefficient and	139- 160	CO1 CO2							
	1 opic 3	its applications.	100	002							
8.05	Unit B	Valuation of Securities and introduction to Financial									
0.03	Omt b	Derivatives									
8.06	Unit B	Valuation of Equity Shares: Constant growth rate, Two stage	189-	CO2							
0.00	Topic 1	growth model and Multiple period holding models, Valuation	200								
L	r	10 more more more more more more more more	,								

		through P/E ratio.		
8.07	Unit B	Valuations of Bonds: Measurement of bond prices and yields -	162-	CO2
	Topic 2	Yield to maturity, risk in bonds.	186	
8.08	Unit B	An overview of Financial Derivatives – Forward, Futures, Options	295-	CO1
	Topic 3	and Swaps	310	
8.09	Unit C	Fundamental and Technical Analysis		
8.10	Unit C	Introduction to Fundamental Analysis: E-I-C Framework –	215-	CO1
	Topic 1	Economic Analysis: Macroeconomic activities and security	253	,
		markets, The Cyclical Indicator Approach, Monetary Variables.		CO2
8.11	Unit C		215-	Co1,
	Topic 2	Business Cycles and industry sectors, Evaluating Industry life cycle, analysis of industry competition and industry rate of returns Company Analysis, SWOT Analysis, Analysis of Financial Statement and Stock Valuation	253	CO2
8.12	Unit C		257-	CO1
	Topic 3	Tools and Techniques of Technical Analysis: Charting	293	,
		Techniques, Dow Theory, technical indicators, Efficient Market Hypothesis: Concept of 'Efficient Market' and its implications for security analysis and portfolio management		CO2
8.13	Unit D	Portfolio Analysis and Selection		
8.14	Unit D	· · · · · · · · · · · · · · · · · · ·	319-	CO3
	Topic 1	Objectives	327	1,
	1	3		CO4
8.15	Unit D	Portfolio Analysis: Portfolio Risk and Return upto three security.	329-	CO1
	Topic 2	Markowitz and Sharpe index model.	354	,
				CO3
				,
				CO4
				,
8.16	Unit D		355-	CO3
	Topic 3	Portfolio	364	,
				CO4
8.17	Unit E	Asset Pricing Theories and Portfolio Performance Measurement		
8.18	Unit E		379-	CO3
	Topic 1	Arbitrage Pricing Theory (APT)	408	,
				CO4
8.19	Unit E		411-	CO4
	Topic 2	Jensen's Performance measure.	419	,
				CO5
8.20	Unit E	1	411-	CO1
	Topic 3	Portfolio revision and strategies	419	,
				CO4
				, CO5

Mode	of	Theory/Jury/Practical/Viva	
examination			

Weightage	CA	MTE	ETE	
Distribution	30%	20%	50%	
Text book/s*	Security Analy	sis and Portfo	olio Management, Punithavathy	
	Pandian, Vikas	publications, Re	eprint 2018	

#### **Reference Books**

- 1. Security Analysis and Portfolio Management Donald E. Fischer & Ronald J. Jordan (Prentice Hall of India, New Delhi)
- 2. Investment Analysis and Portfolio Management M. Ranganathan & R Madhumathi (Peason Education)
- 3. Investments (6th edition) by W.F. Sharpe, G.J. Alexander and J.V. Bailey.
- 4. Investment Management V.A.AVADHANE (Himalaya Publishing House)
- 5. Investment Management V.K. Bhalla (S. Chand)
- 6. Gitman and Joehnk (2008) Fundamental of Investments. Pearson.
- 7. Investment Analysis and Portfolio Management –R.P. Rustagi (Sultan Chand & Sons, New Delhi)
- 8. Investment Analysis and Portfolio Management, Reilly and Brown (2006), (Thomson)
- 9. Bodie, Zvi (2008) Investments. McGraw'Hill/Irwin

#### **Program Outcome Vs Course Outcomes Mapping Table**

POs	PO1	PO2	PO3	PO4	PO5	PO6	PSO1	PSO2	PSO3
COs									
CO1	2	2	2	1	1	1	2	1	-
CO2	2	2	2	2	2	1	2	1	2
CO3	2	2	2	1	2	1	2	2	1
CO4	2	2	2	1	1	1	2	2	2
CO5	2	2	2	-	1	1	2	2	1
Average	2	2	2	1	1	1	2 2	1	L

1 - Slight (Low) 2-Moderate (Medium) 3-Substantial (High)

School: School of Business Studies		Batch: 2020-22						
Program: MBA		Current Academic Year: 2021-22						
Branch:		Semester: IV						
1	Course Code	M.Com 209						
2	Course Title	International Finance and Forex Management						
3	Credits	4.						
4	Contact Hours	4-0-0						
	(L-T-P)							
	Course Type	Compulsory						
5	Course Objective	<ul> <li>Provide the students with an in-depth knowledge of international finance fundamentals and an overview about the types of financial management problems confronted by the modern day Multinational and Transnational Corporations.</li> <li>Introduce to the International finance theory International financing/investing activities/ Working and International financial markets.</li> <li>Describe the international monetary system and the foreign exchange markets .Examine the Balance of Payments (BOP) data and determine its implications for international competition.</li> <li>Develop knowledge, capability, and skills necessary for making sound financial decisions for a multinational firm in a global environment.</li> </ul>						
6	Course Outcomes	The student will be able to CO1: Define International Financial & Monetary Environment and recognize the nature & scope of International Financial functions in the operation of a MNC. CO2: Identify risk relating to exchange rate fluctuations and develop strategies to deal with them. CO3: Discover & appraise investment & financing opportunities in the international environment.  CO4: Explain & analyze various aspects of international financial management, including the operations of currency markets, capital structure, capital budgeting and short term working capital needs in international business environment.  CO5: Evaluate foreign direct investment and international acquisition opportunities.  CO6: Develop strategies to deal with other types of country risks associated with foreign operations.						
7	Course Description	This course is concerned with the financial management of the firms that operate in the increasingly globalized business environment. Emphasizing broad concepts and real-world practices rather than extensive quantitative material, the course offers a concise introduction to international finance and provides a clear, conceptual framework for analyzing key financial decisions in multinational firms. The approach of the course is to treat international financial management as a natural and logical extension of the principles learned in the introductory financial management course.						

8	Outline syllabus		CO Mapping				
	Unit 1	International Financial and Monetary Environment					
	A	International Business and its modes, MNC: the Key participants in	CO1,CO3,				
		International Financial functions, Nature of International Financial					
		Functions and the Scope of IFM. Issues in Financial decisions of a					
		Multinational firm.  IFM v/s Domestic Financial Management, Understanding of					
	В	CO1,CO3					
	C	Balance of Payments, Capital Account Convertibility. International	CO1,CO3				
		Liquidity & Bretton Woods System of Exchange rates.					
	Unit 2	Foreign Exchange Market					
	A	Understanding of the Foreign Exchange Market, Participants in the FE Market	CO2,CO3				
	В	Quoting in the FE Market, Settlements	CO2,				
			CO3,CO4				
	C	Adjustment of Demand and Supply on the Spot Market, Process of	CO2,CO3,CO4				
		Arbitrage, Forward Rate, Speculation in the Forward Market.					
_	Unit 3	International Investment Decisions					
	A	Foreign Direct Investment- Theories of FDI and Costs and benefits of	CO2,C03,C04				
		FDI.					
	В	International Capital Budgeting- Evaluation criteria, Computation of	CO3,CO4				
		Cash flows, Cost of Capital and Adjusted present value approach,					
		Sensitivity analysis					
	С	Non Financial Factors in Capital Budgeting/ Evaluation and	CO3,CO4				
		Management of Political Risks./International Investment.					
	Unit 4	International Financial Decisions  Overview of the International Financial Market- Channels for					
	A	CO2,CO3,CO4					
		International Flow of Funds, Selection of Sources and forms of Funds.	,C05				
	В	The World Bank and International Finance Corporation Asian	CO2,CO3,CO4				
		Development Bank, The Process of Internationalisation and	,				
		International Banking, Direction and purposes of lending and Lending					
		risk.	G02 G02 G04				
	С	Global Cash Management and Control of International Banks.	CO3,CO3,CO4				
	TT	International Financial Market instruments and Financial Swaps.					
	Unit 5	International Working Capital and Miscellaneous Issues	CO4 CO5 CO4				
	Unit 5 A	International Working Capital and Miscellaneous Issues International Working Capital policy, Basics of managing cash and	CO4,CO5,CO6				
		International Working Capital and Miscellaneous Issues International Working Capital policy, Basics of managing cash and Near Cash assets, Management of Receivables and Inventory,	CO4,CO5,CO6				
	A	International Working Capital and Miscellaneous Issues International Working Capital policy, Basics of managing cash and Near Cash assets, Management of Receivables and Inventory, Financing of current assets.					
		International Working Capital and Miscellaneous Issues International Working Capital policy, Basics of managing cash and Near Cash assets, Management of Receivables and Inventory, Financing of current assets.  Financing of Foreign trade and modes of payment in International	CO4,CO5,CO6				
	В	International Working Capital and Miscellaneous Issues International Working Capital policy, Basics of managing cash and Near Cash assets, Management of Receivables and Inventory, Financing of current assets.  Financing of Foreign trade and modes of payment in International trade.	CO4,CO5,CO6				
	A B C	International Working Capital and Miscellaneous Issues International Working Capital policy, Basics of managing cash and Near Cash assets, Management of Receivables and Inventory, Financing of current assets.  Financing of Foreign trade and modes of payment in International trade.  International Accounting, Indebtedness and International Taxation					
	A B C Mode of	International Working Capital and Miscellaneous Issues International Working Capital policy, Basics of managing cash and Near Cash assets, Management of Receivables and Inventory, Financing of current assets.  Financing of Foreign trade and modes of payment in International trade.	CO4,CO5,CO6				
	A B C Mode of examination	International Working Capital and Miscellaneous Issues International Working Capital policy, Basics of managing cash and Near Cash assets, Management of Receivables and Inventory, Financing of current assets.  Financing of Foreign trade and modes of payment in International trade.  International Accounting, Indebtedness and International Taxation Theory	CO4,CO5,CO6				
	A  B  C  Mode of examination  Weightage	International Working Capital and Miscellaneous Issues International Working Capital policy, Basics of managing cash and Near Cash assets, Management of Receivables and Inventory, Financing of current assets.  Financing of Foreign trade and modes of payment in International trade.  International Accounting, Indebtedness and International Taxation Theory  CA MTE ETE	CO4,CO5,CO6				
	A  B  C  Mode of examination  Weightage Distribution	International Working Capital and Miscellaneous Issues International Working Capital policy, Basics of managing cash and Near Cash assets, Management of Receivables and Inventory, Financing of current assets.  Financing of Foreign trade and modes of payment in International trade.  International Accounting, Indebtedness and International Taxation Theory  CA MTE ETE 30% 20% 50%	CO4,CO5,CO6				
	A  B  C  Mode of examination  Weightage	International Working Capital and Miscellaneous Issues  International Working Capital policy, Basics of managing cash and Near Cash assets, Management of Receivables and Inventory, Financing of current assets.  Financing of Foreign trade and modes of payment in International trade.  International Accounting, Indebtedness and International Taxation Theory  CA MTE ETE 30% 20% 50%  Vyuptakesh Sharan, International Financial Management, Prentice	CO4,CO5,CO6				
	A  B  C  Mode of examination  Weightage Distribution  Text book/s*	International Working Capital and Miscellaneous Issues  International Working Capital policy, Basics of managing cash and Near Cash assets, Management of Receivables and Inventory, Financing of current assets.  Financing of Foreign trade and modes of payment in International trade.  International Accounting, Indebtedness and International Taxation  Theory  CA MTE ETE  30% 20% 50%  Vyuptakesh Sharan, International Financial Management, Prentice Hall of India.	CO4,CO5,CO6				
	A  B  C  Mode of examination  Weightage Distribution  Text book/s*	International Working Capital and Miscellaneous Issues International Working Capital policy, Basics of managing cash and Near Cash assets, Management of Receivables and Inventory, Financing of current assets.  Financing of Foreign trade and modes of payment in International trade.  International Accounting, Indebtedness and International Taxation Theory  CA MTE ETE 30% 20% 50%  Vyuptakesh Sharan, International Financial Management, Prentice Hall of India.  P.G.Apte, International Financial Management, Tata McGraw-	CO4,CO5,CO6				
	A  B  C  Mode of examination  Weightage Distribution  Text book/s*	International Working Capital and Miscellaneous Issues  International Working Capital policy, Basics of managing cash and Near Cash assets, Management of Receivables and Inventory, Financing of current assets.  Financing of Foreign trade and modes of payment in International trade.  International Accounting, Indebtedness and International Taxation  Theory  CA MTE ETE  30% 20% 50%  Vyuptakesh Sharan, International Financial Management, Prentice Hall of India.	CO4,CO5,CO6				

Prentice Hall India Private Ltd, 2004
Jeff Madura, International Financial Management, 6th edition, Thomson Publications.

POs	PO1	PO2	PO3	PO4	PO5	PO6	PSO1	PSO2	PSO3
COs									
CO1	1	2	1	1	1	1	1	1	1
CO2	1	2	2	2	1	1	2	1	2
CO3	2	3	3	3	-	1	1	2	2
CO4	1	2	2	2	1	1	1	2	2
CO5	2	2	2	2	1	1	2	2	2
CO6	2	2	2	2	1	1	2	2	2
1	2	2	2	1	1	2	2	2	

1-Slight (Low) 2-Moderate (Medium) 3-Substantial (High)

School: SBS		Batch: 2020-22							
Program: BBA		Current Academic Year: 2021-22							
Brai	nch:	Semester: IV							
1	Course Code	MCM 210							
2	Course Title	Insurance & Risk Management							
3	Credits	4							
4	Contact Hours	2-2-0							
	(L-T-P)								
	Course Status	Compulsory							
5	Course Objective	<ol> <li>To understand the basics of risk, identification of risk and its ma</li> <li>To understand and evaluate the methods utilized carriers to manage their underwriting risk.</li> <li>To understand the basics of insurance industry and their product</li> <li>To demonstrate knowledge of the operation and management entities, and the economic implications of organizational structure.</li> </ol>	ts & services. t of insurance						
6	Course	After studying this, students will be able to							
	Outcomes	CO1:Demonstrate a working knowledge of the language and procedures associated with risk management.							
		CO2: Perform risk management review for individuals and organizations.							
		CO3: Facilitate insurance product cost and pricing, marketing and distribution.							
		CO4: To analyze the role of insurance intermediaries & public policy including social insurance in personal financial planning and risk management.							
		CO5: To evaluate and analyze valuation of claims in insurance industry and role of govt. in the sector.							
7	Course Description	This course introduces the concept of risk and techniques of identifying and managing it. In this context, insurance as a risk management too with references to its role, functions and basic principles as applicable classes of insurance. The course aims to provide the students understanding of risk and insurance as a means to manage it. The foundation to facilitate the students in their further studies on insurance.	ol is discussed le to different with a broad his forms the						
8	Outline syllabus	Toundation to facilitate the students in their further studies on insurance.	CO						
	Sutiffic Syllabus		Mapping						
	Unit 1	Introduction to Risk	mpping						
	A	Meaning of risk; peril and hazards; uncertainty versus risk and burden of risk to society.	CO1						
	В	Types of risk, methods of handling risk, risk assessment	CO1						
	С	Risk Identification Techniques, Risk Measurement and management	CO1						
	Unit 2	Risk Management and Insurance							
	A	Meaning of risk management; Objective of risk management and Risk management process;	CO1						
	В	Enterprise risk management; requirement of insurable risk; insurance and hedging	CO2						
	С	Risk Management Methods, Risk Control, Risk Financing Techniques	CO2						
	Unit 3	Fundamentals Legal Principles of Insurance							
		<u> </u>							

A	Basic characteristics of insurance; distinct legal characteristics of CO2 insurance contracts						
В			and its overview; basic elements of	CO2			
D	insurance contra	•	and its overview, basic elements of	CO2			
С	Exclusions; en	CO3					
	principles of ins						
Unit 4		sk Managemen	t				
A	Personal risk n	nanagement – a	pplications-property and liability- risk	CO3			
			Lorry owners- risk management for				
	homeowners.						
В	Risk manageme	ent applications-	loss of health – medi-claim-retirement	CO4			
	planning						
С	Annuities empl	oyee benefits- fi	nancial and estate planning.	CO4			
Unit 5	Insurance Indu	ustry					
A	Risk manageme	ent environment	- Insurance industry – functions and	CO1, CO4			
	organization of	insurers, Govern	nment regulation of insurance sector				
В	IRDA-privatiza	tion of insura	nce business in India, changes in	CO3.CO5			
	insurance act						
C			ance products-pricing-claim valuation,	CO4,CO5			
	Foreign insurer	s in India					
Mode of	Theory						
examination							
Weightage	CA	MTE	ETE				
Distribution	30%	20%	50%				
Text book/s*			, T. M. Fundamentals of risk and				
		Delhi: Willey In					
Other			Niehaus, R. G. Risk management and				
References	insuran						
			ith, M. L., & Young, P. C. Risk				
			nce. Ohio: McGraw Hill.				
			roduction to risk management and				
			Pearson Education.				
	4. Rejda, G. E., & McNamara, M. J. Principles of risk						
PO Monning:	manage	ement and insura	nce. New Delhi: Pearson Education.				

## **CO-PO Mapping:**

Pos	PO1	PO2	PO3	PO4	PO5	PO6	PSO1	PSO2	PSO3
Cos									
CO1	1	-	1	1	1	-	2	1	-
CO2	-	-	2	2	2	-	1	3	-
CO3	-	2	2	2	2	-	1	-	2
CO4	1	-	2	2	1	-	-	-	2
CO5	1	1	-	-	2	1	-	2	1
	1		2	2	2			1	1

1-Slight (Low) 2-Moderate (Medium) 3-Substantial (High)

## **Course Code MCP 203**

## **Dissertation Report & Viva Voce:**

Each student will choose business research project/live business problem in a business organization or industry, and prepare a dissertation report. He/she will formulate it as a research/consultancy problem, work under the guidance of a faculty member on it during the III semesters, prepare a report based on his/her work under the guidance of a faculty member and submit at the end of IV semester. This will be evaluated for 100 marks. Project Dissertation guidance for a faculty member will involve a workload of 4 hours per week in a semester. Viva voce examination will be conducted for 50 marks by BOE.